

# Welcome!

## 2017 Health Summit



# Logistics/Acknowledgements

## • Health Summit Planning Committee

- Matthew Bersagel Braley – Viterbo University
- Dan Duquette - UW-La Crosse
- Lori Freit-Hammes – Mayo Clinic Health System
- Robert Lynn – Gundersen Health System
- Aaron Rasch – Western Technical College
- Brenda Rooney - Gundersen Health System
- Joanne Sandvick - La Crosse Medical Health Science Consortium
- Paula Silha - La Crosse County Health Department
- Vanessa Southworth - Family & Children's Center
- Teri Wildt – Mayo Clinic Health System

## • Population Health Committee

- Liz Evans– Great Rivers United Way
- Matthew Bersagel Braley – Viterbo University
- Dan Duquette – UW-La Crosse
- Lori Freit-Hammes – Mayo Clinic Health System
- Betty Jorgenson – Mayo Clinic Health System
- Catherine Kolkmeier – La Crosse Medical Health Science Consortium
- Barbara Krieg– Western Technical College
- Jen Rombalski – La Crosse County Health Department
- Brenda Rooney - Gundersen Health System
- Joanne Sandvick – La Crosse Medical Health Science Consortium
- Paula Silha – La Crosse County Health Department

# La Crosse Medical Health Science Consortium - Partnership

- Formed in 1993
- Partners:
  - Gundersen Health System
  - Mayo Clinic Health System
  - University of Wisconsin – La Crosse
  - Viterbo University
  - Western Technical College
  - School District of La Crosse and La Crosse County Health Department added in 2009
- Population Health Committee formed in 2005



# Summit History - 2009



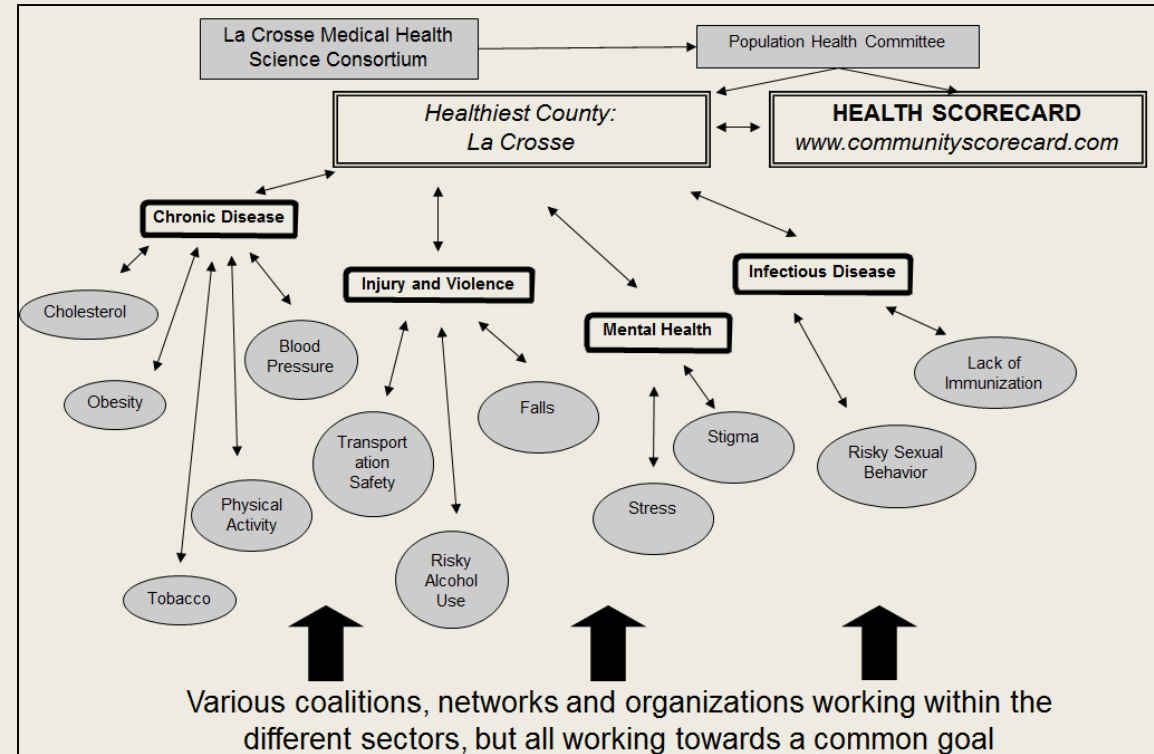
Seeking interest on  
further  
collaborations

Align initiatives  
towards same goal

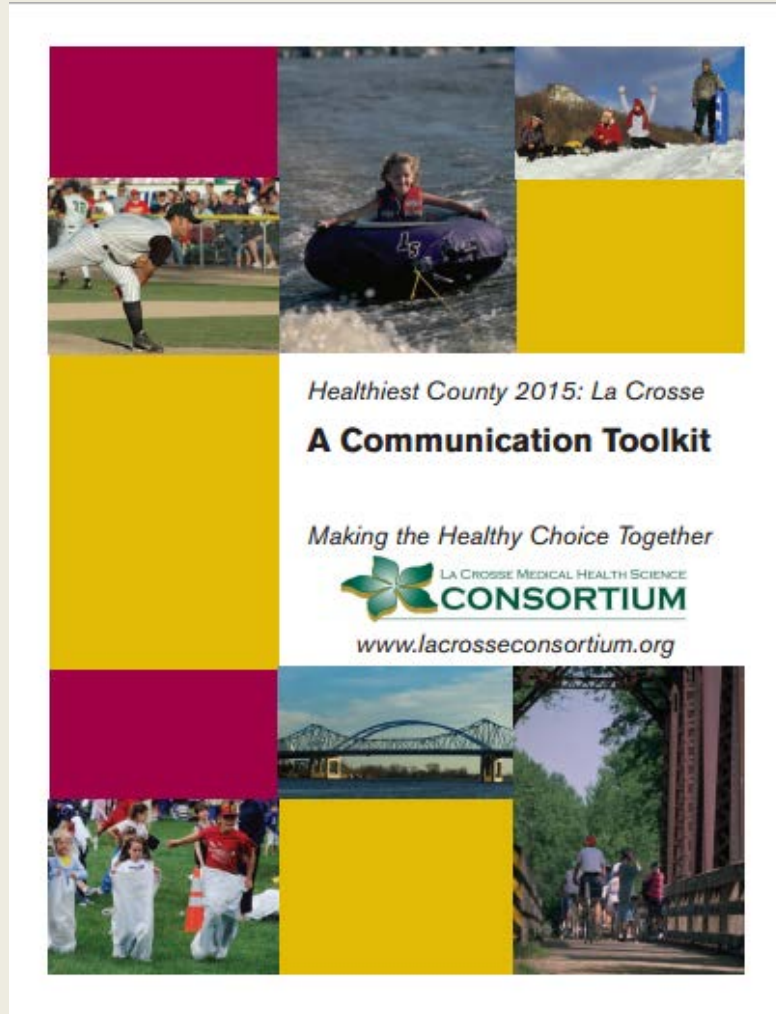
# Summit 2010

Shared the plan

“Health in all Policy”



# Summit 2011



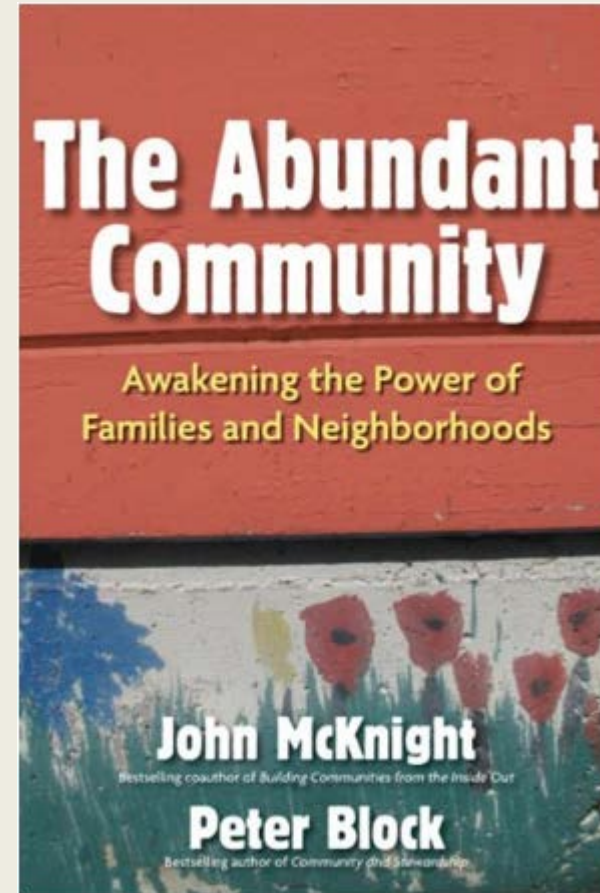
"Making the healthier choice together"

Communication



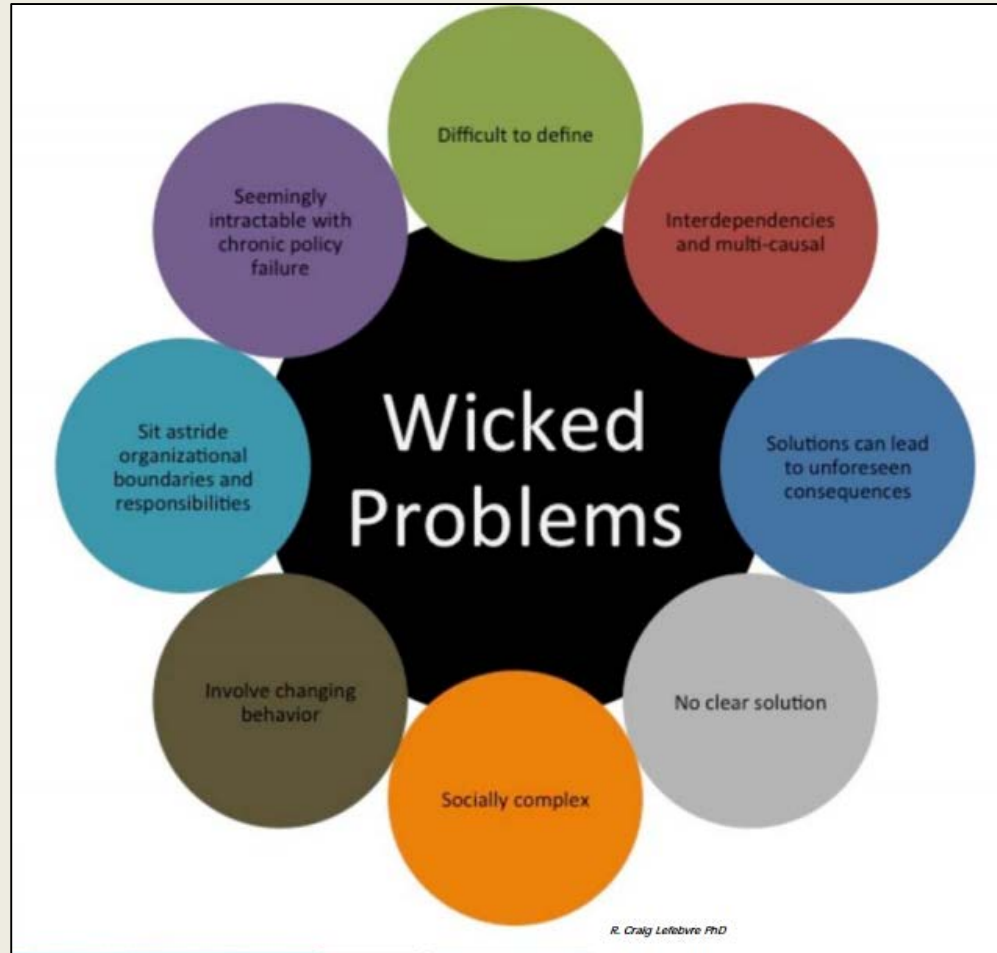
# Summit 2012

“Awakening the Power in Our Community”



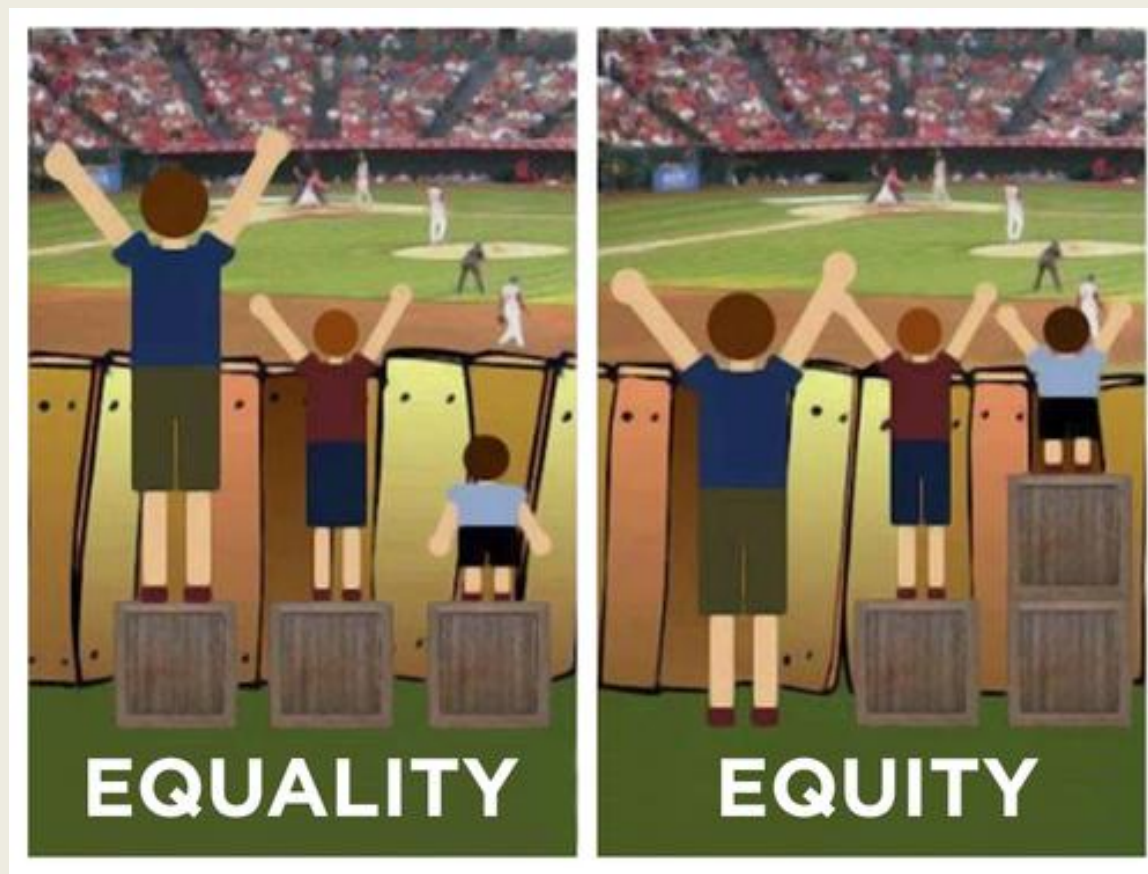


# Summit 2013





# Summit 2014



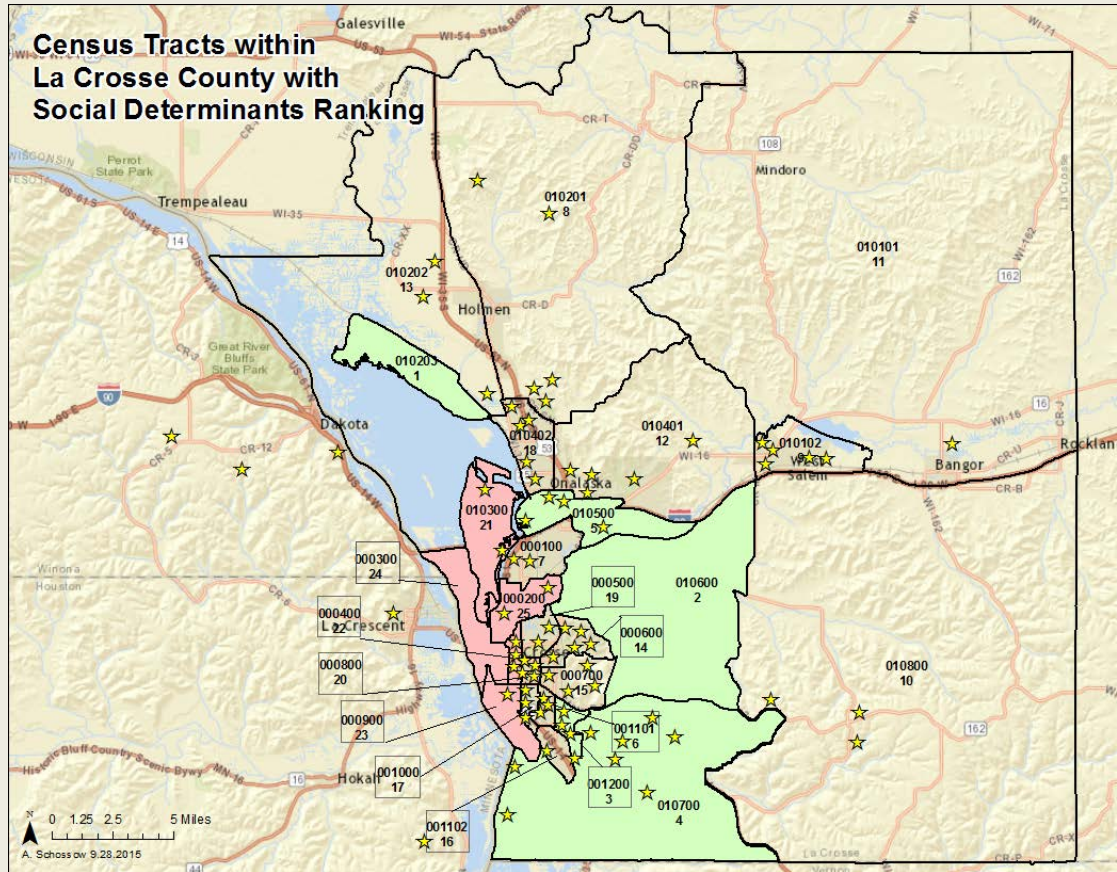
# Summit 2015

Building a Culture of  
Health

Adverse Childhood  
Experiences (ACES)



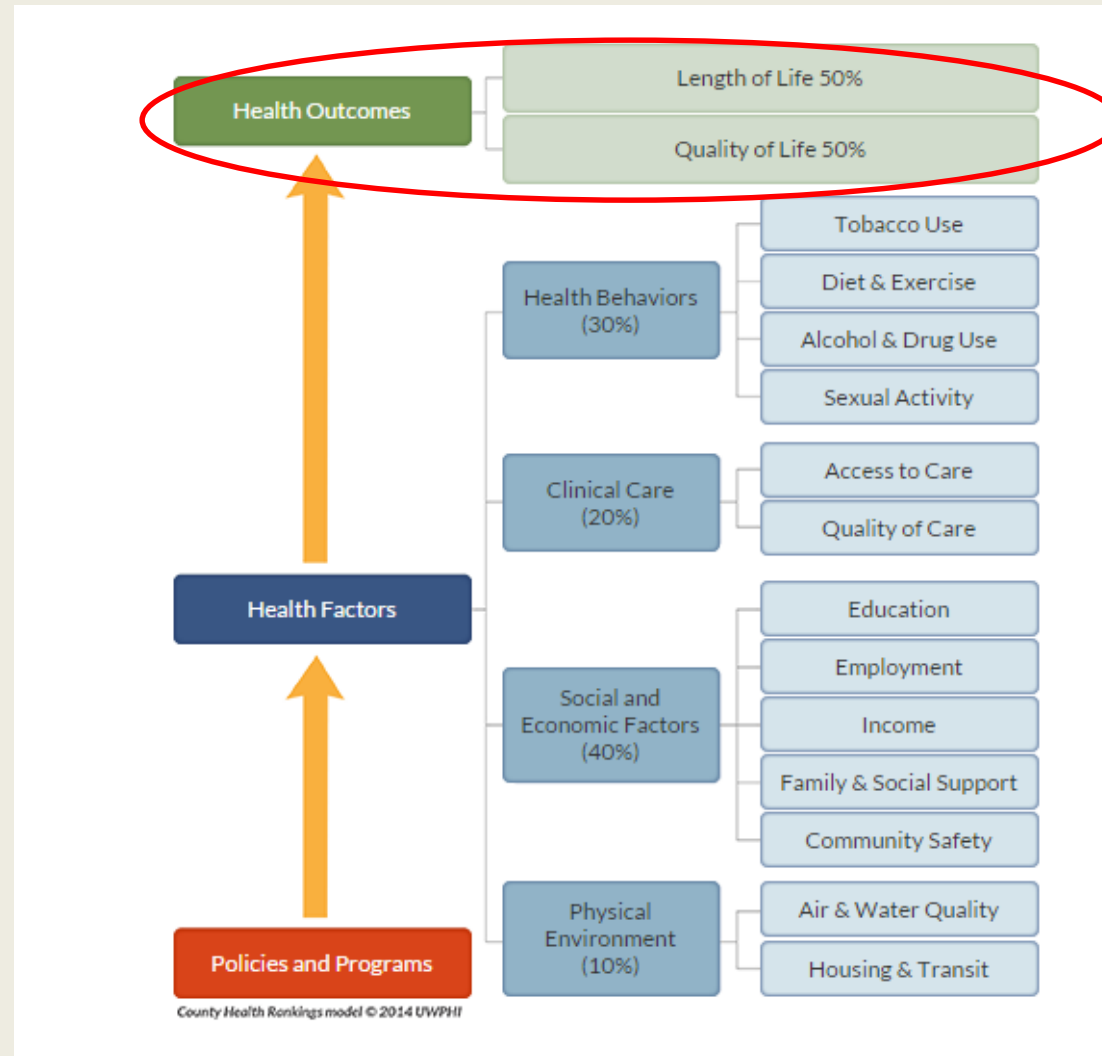
# Summit 2016



Pink Zones



# County Health Rankings Model



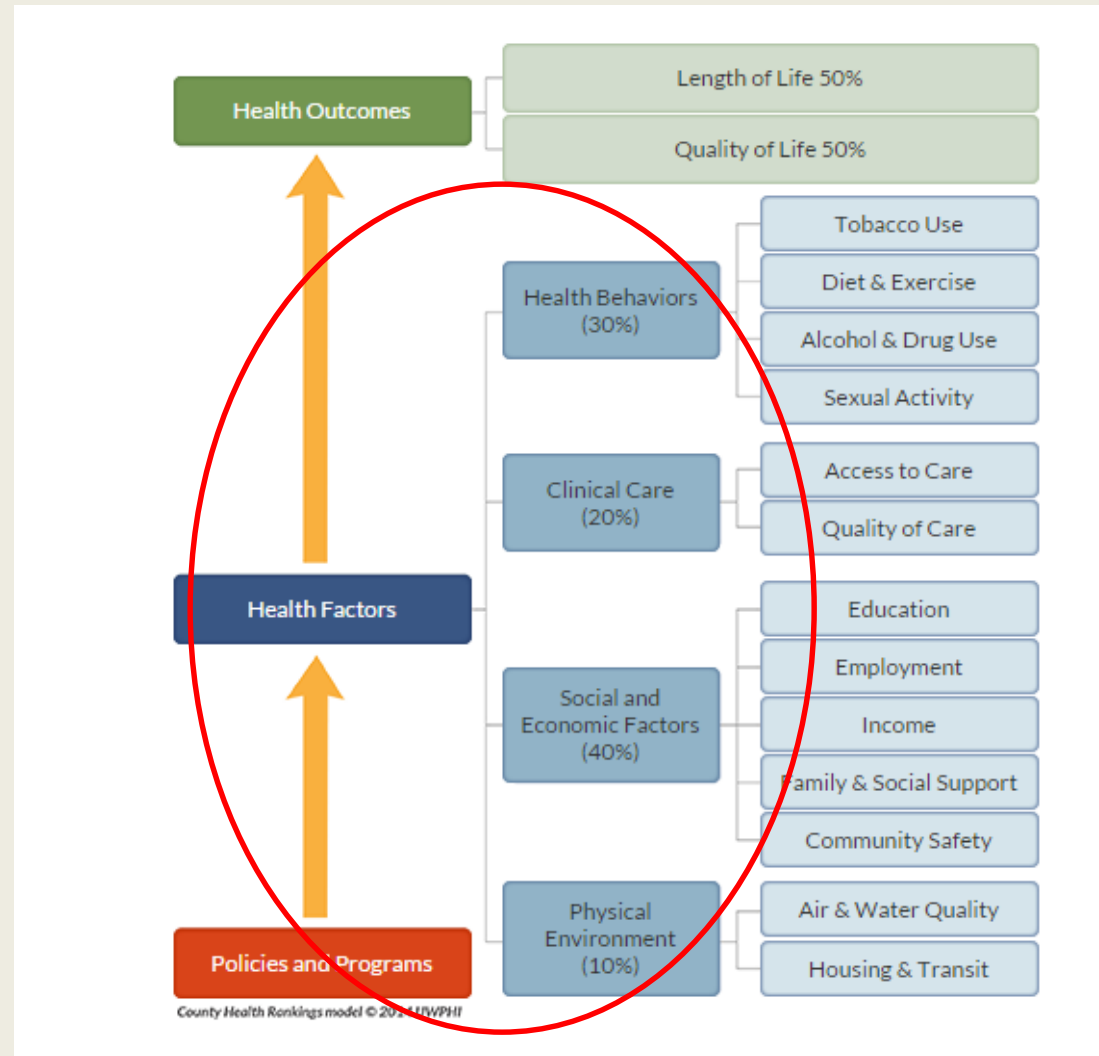
# La Crosse County Rankings out of 72 counties in WI

Measure	2011	2012	2013	2014	2015	2016	2017
Health Outcomes	22	23	21	19	19	15	16

County Health Rankings & Roadmaps University of Wisconsin  
Population Health Institute. <http://www.countyhealthrankings.org/>



# County Health Rankings Model



# La Crosse County Health Factor Rankings out of 72 counties in WI

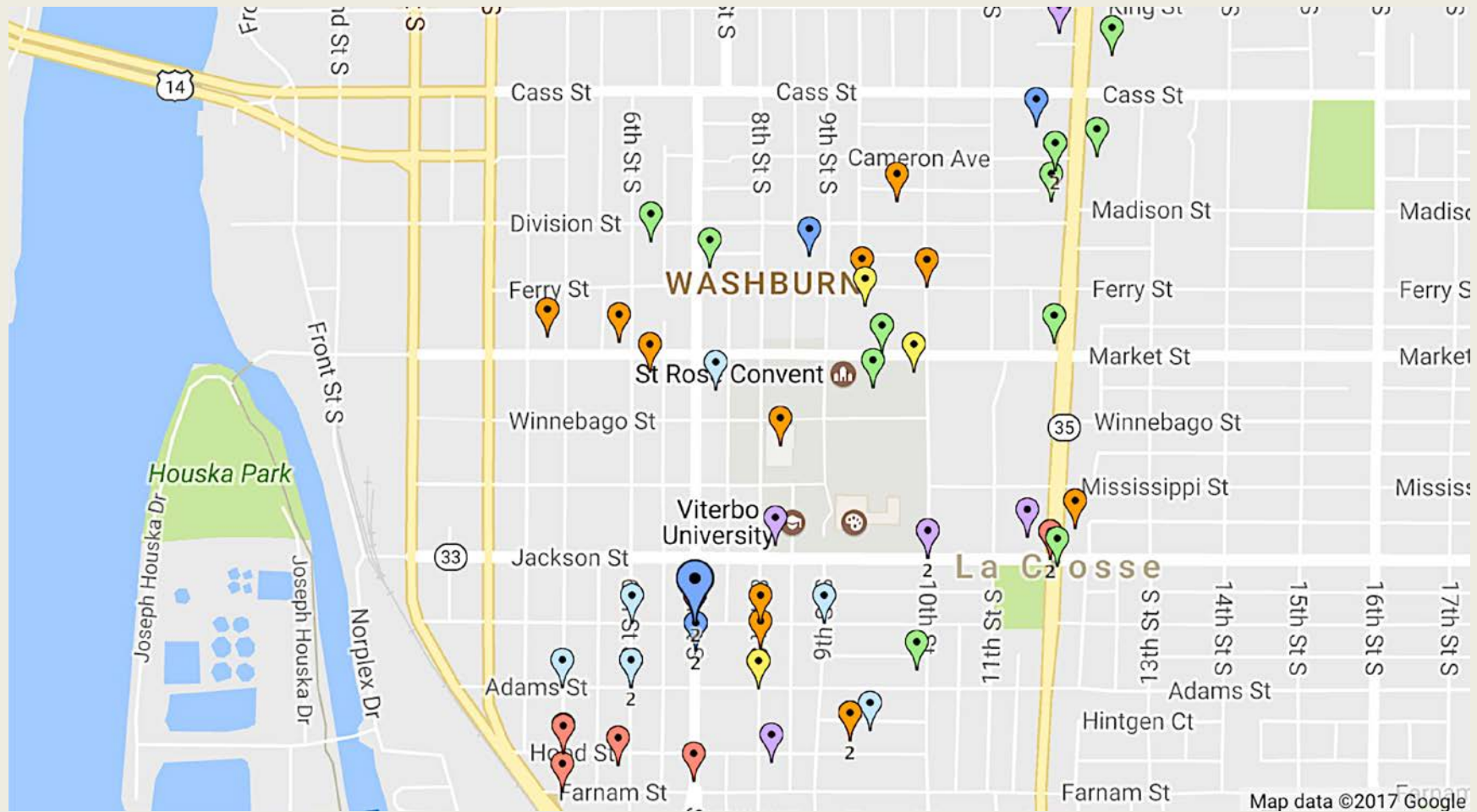
Measure	2011	2012	2013	2014	2015	2016	2017
<b>Health Factors</b>	<b>4</b>	<b>4</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>6</b>	<b>6</b>
Health Behaviors	8	5	4	6	4	<b>13</b>	<b>16</b>
Clinical Care	1	2	3	2	2	<b>2</b>	<b>2</b>
Social & Economic	11	9	10	8	7	<b>7</b>	<b>8</b>
Physical Environment	21	50	60	38	36	<b>53</b>	<b>48</b>

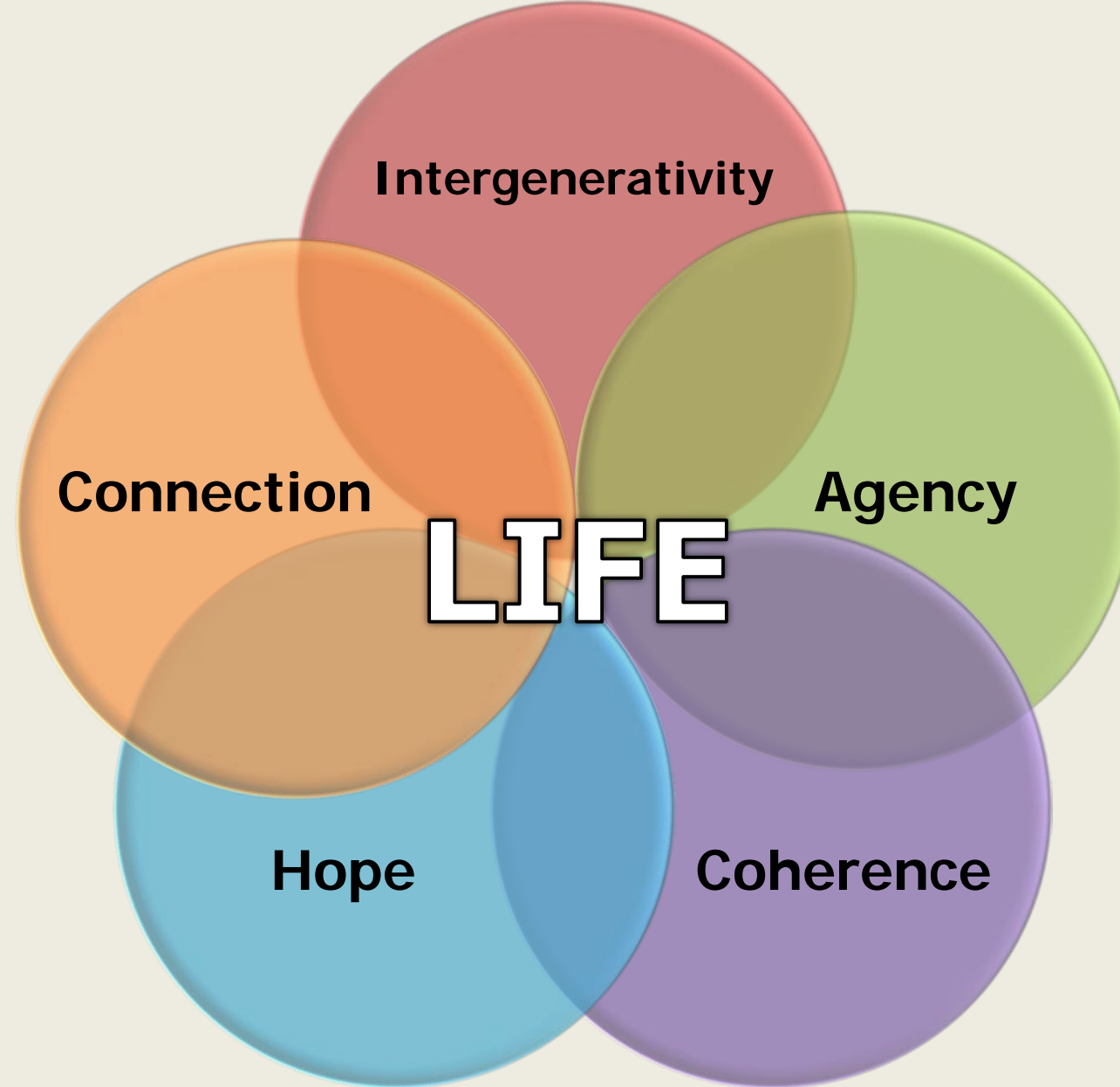




What We  
Need Is  
Here

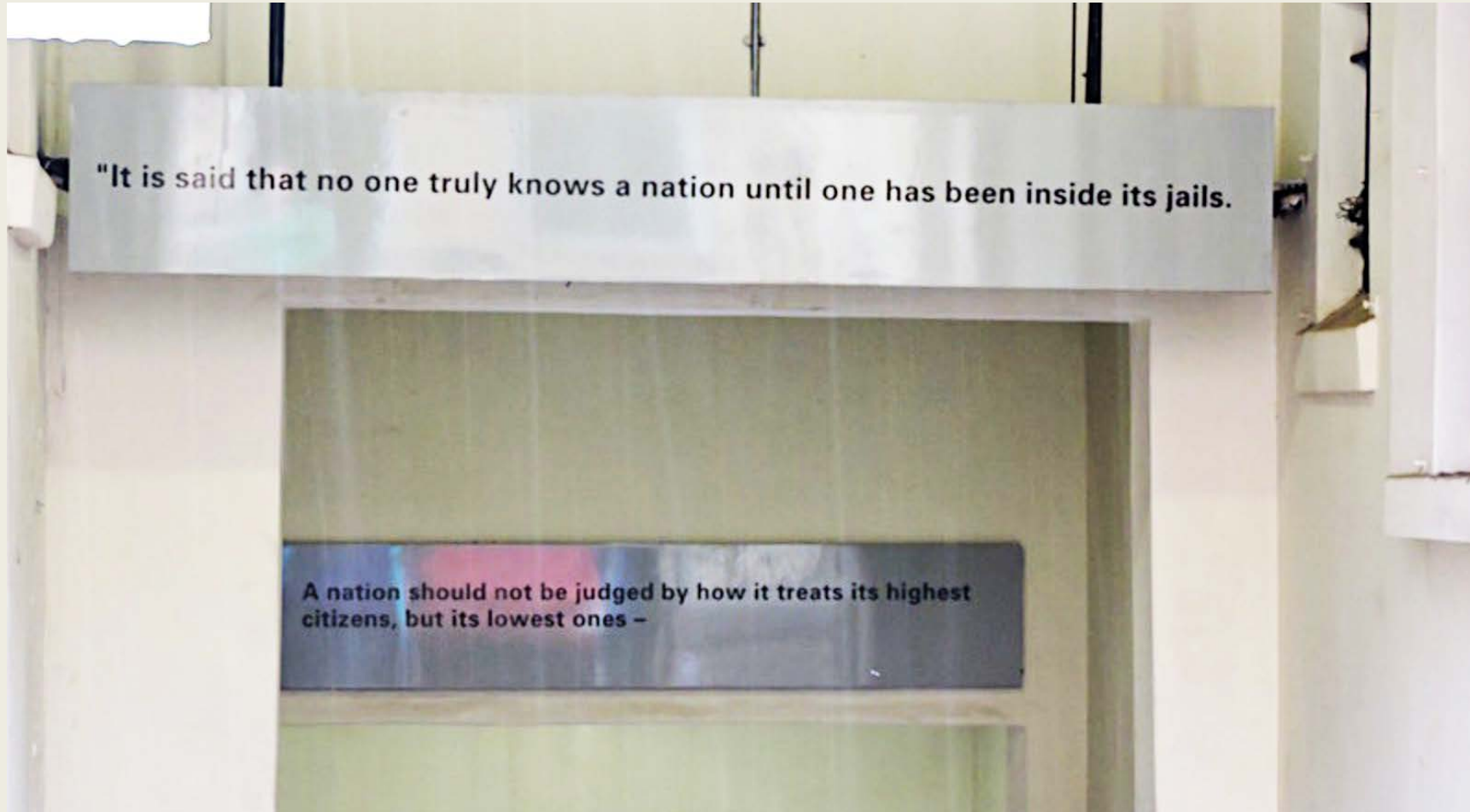
# What We Need Is Here





Leading Causes of Life™

# COHERENCE





# COHERENCE



# AGENCY



# INTERGENERATIVITY





# CONNECTION



# HOPE

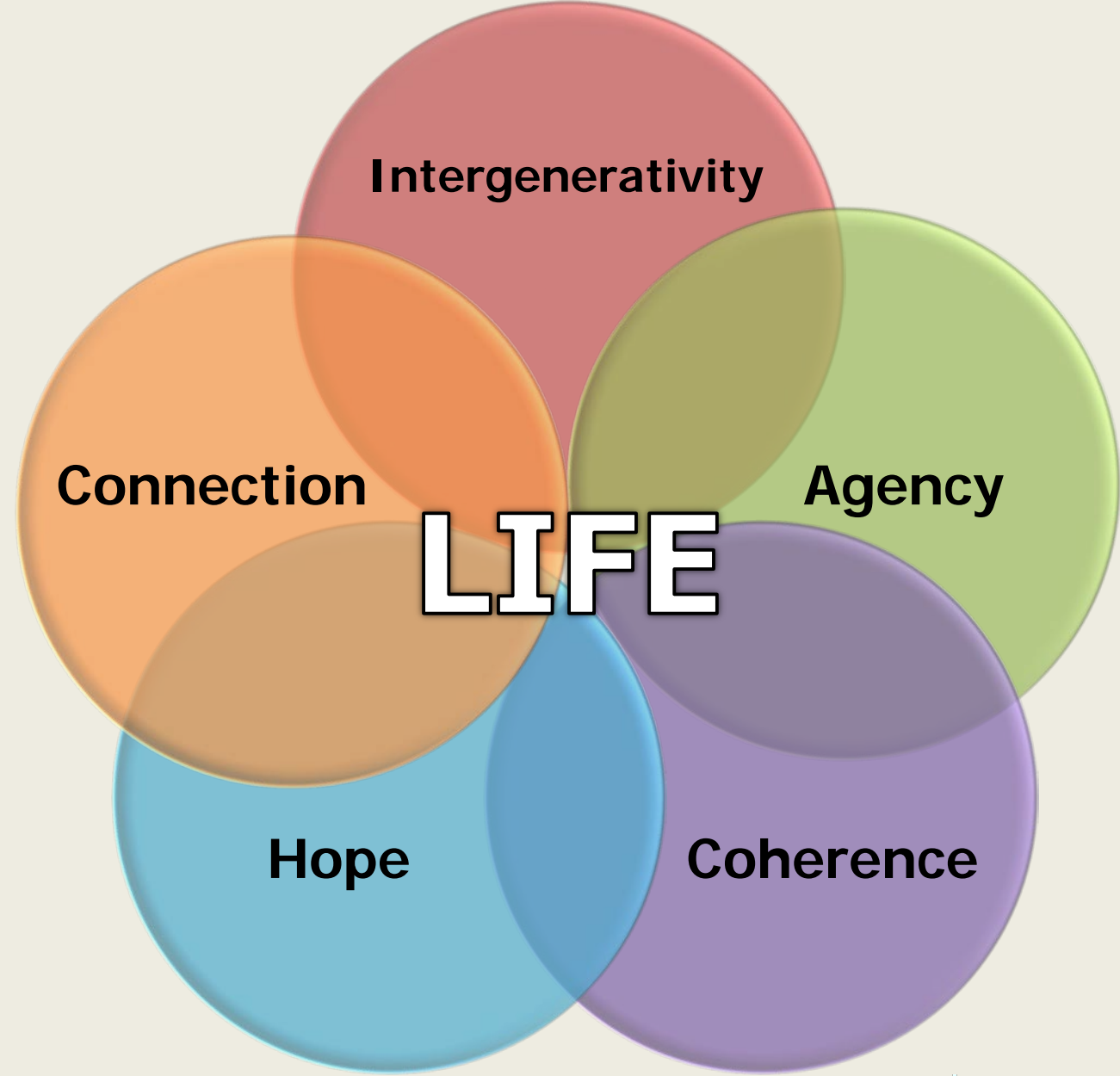
“The immensely powerful capacity to **IMAGINE** something new and to devise new ways to **bring it into being** marks our live as **HUMAN** and not merely biological.”

~ Gary Gunderson and Jim Cochrane

# ENTROPY TO ENSEMBLE







Leading Causes of Life™

## Table Activity

Write down an example of at least one area in your life that connects back to one of the LCL

# Coherence

The many ways:

- We make sense of life
- Life makes sense to us
- We see our life journey as intelligible and neither wholly random nor victim to inexplicable forces

# Project PROVEN





# Community Partnerships

- La Crosse County Jail
- La Crosse County Justice Support Services
- WI DOC
- Workforce Connections
- YWCA
- Attic Corrections
- CouleeCap



# Education

- GED
- Credit courses

# Employment

- Career Pathways
- Meaningful



# PROVEN Ideology

- Strengths perspective
- Empowerment
- Cognitive Behavior Skill Development



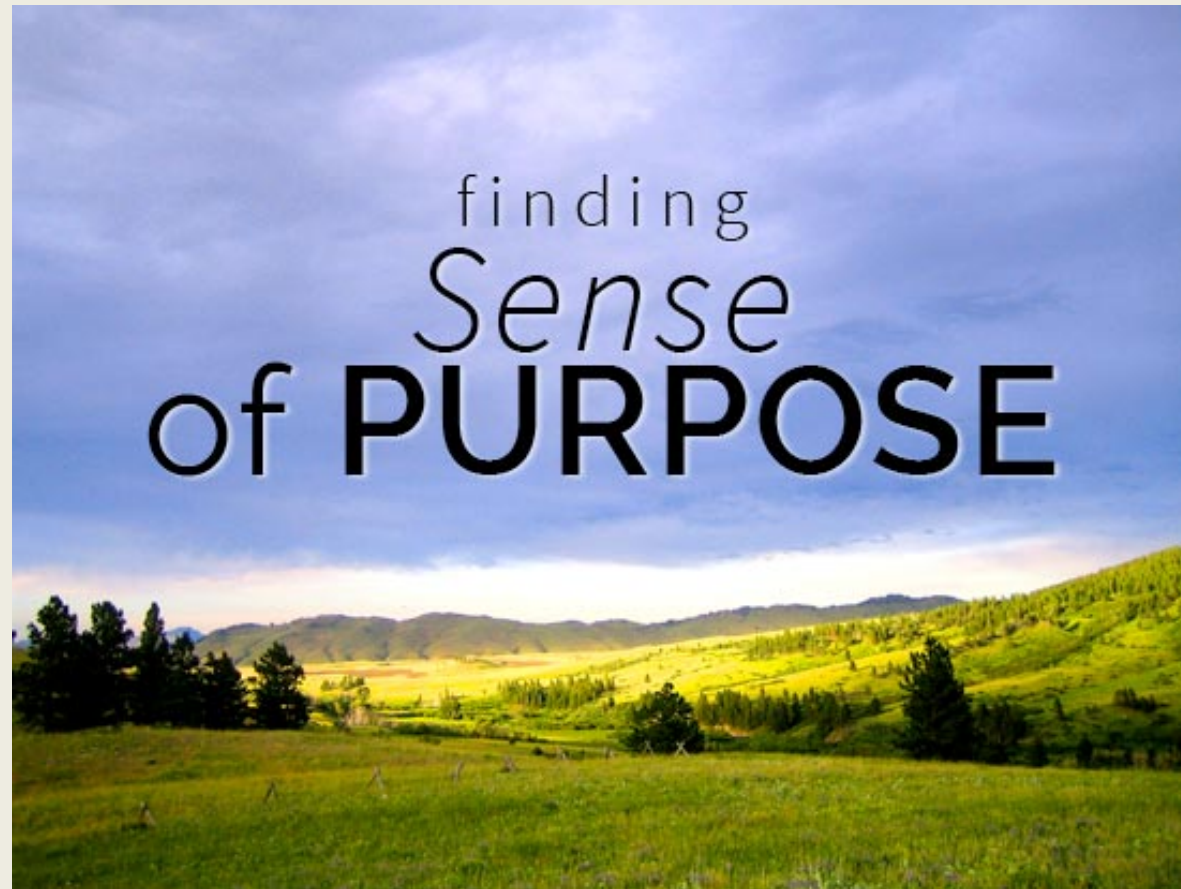
# Video

[Jordan Holter: A non-linear path to success](#)

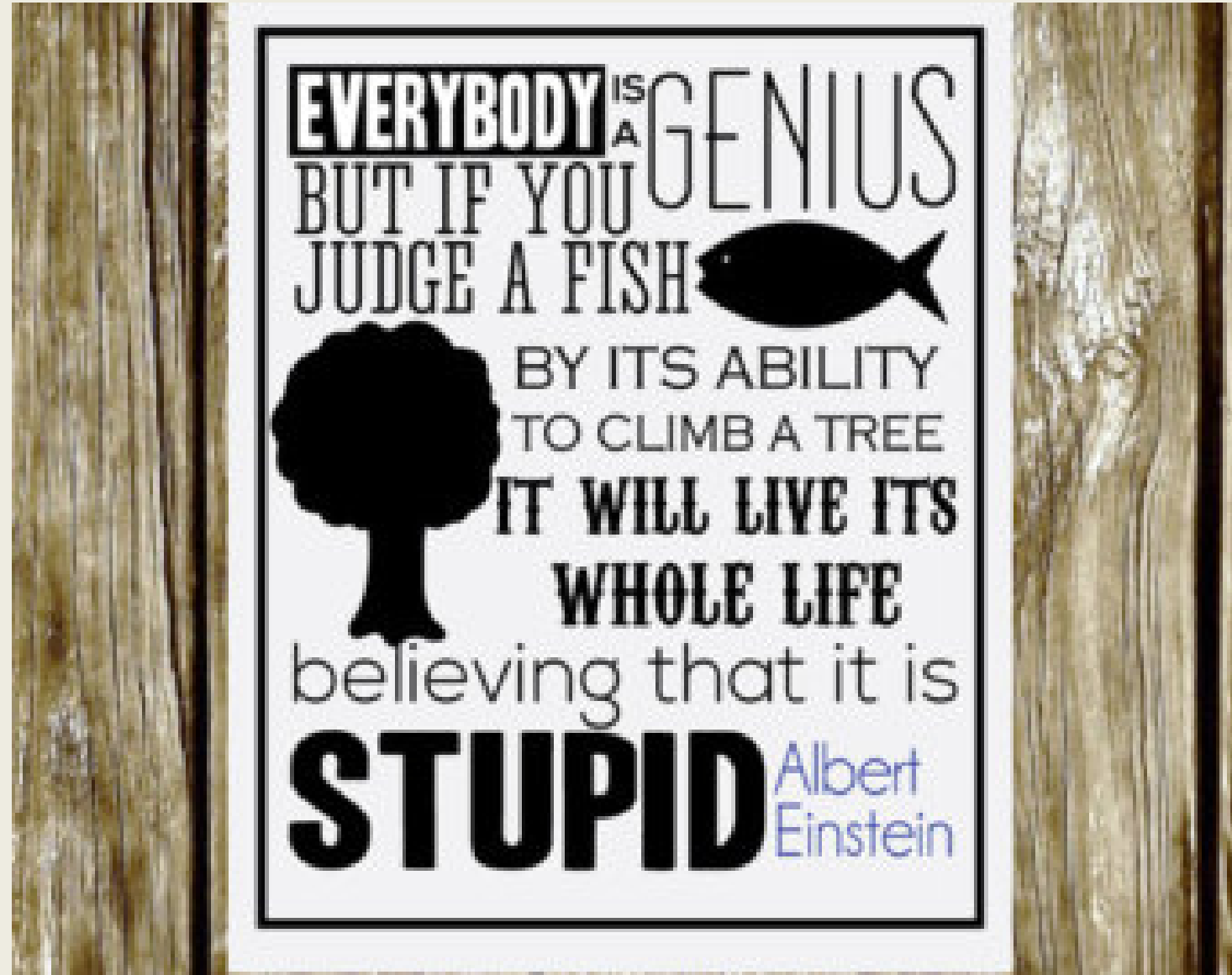


MEDICAL HEALTH SCIENCE  
**SORTIUM**

# Stories









# Agency

Sometimes agency is the only cause of life you have to work with.

- Life may be incoherent; you may be disconnected, but you still can get up in the morning and move.
- It's a fundamental capacity to choose to move toward life.
- It's not resisting death, it's an expression of a seeking of life.
- It's a positive choosing.

15 minute break

# Intergenerativity

Passing wisdom up and down through the generations:

- Quality of knowing our relationship to those who have come before us and those after us who will benefit from our life.
- It's concern for those beyond our family.

# Addressing Chronic Homelessness in La Crosse

*April 7, 2017*

*Kim Cable, Couleecap*

*Mary Jacobson, Catholic Charities*

# Key Players

## **Design Team**

- Combination of front-line and senior staff who work with persons who are homeless
- Intimate knowledge of current systems
- Ready to innovate and improve the system

## **Leadership Team**

- Community leaders and influencers committed to “clear the path” on policy, resources, and buy-in
- Ready to support the Design Team
- Support changes to ensure sustainability of gains

## **La Crosse Collaborative to End Homelessness**

- The organizational “home” for this and future initiatives

## **Franciscan Sisters of Perpetual Adoration**

- Community conveners; the “heart” of this community-wide effort

## **Facilitation Team (Erin Healy Consulting)**

- Co-design, launch, facilitate collaborative efforts to end homelessness
- Share/transfer expertise re: rapid cycle systems change and improvement
- Sponsored by Gundersen Office of Population Health

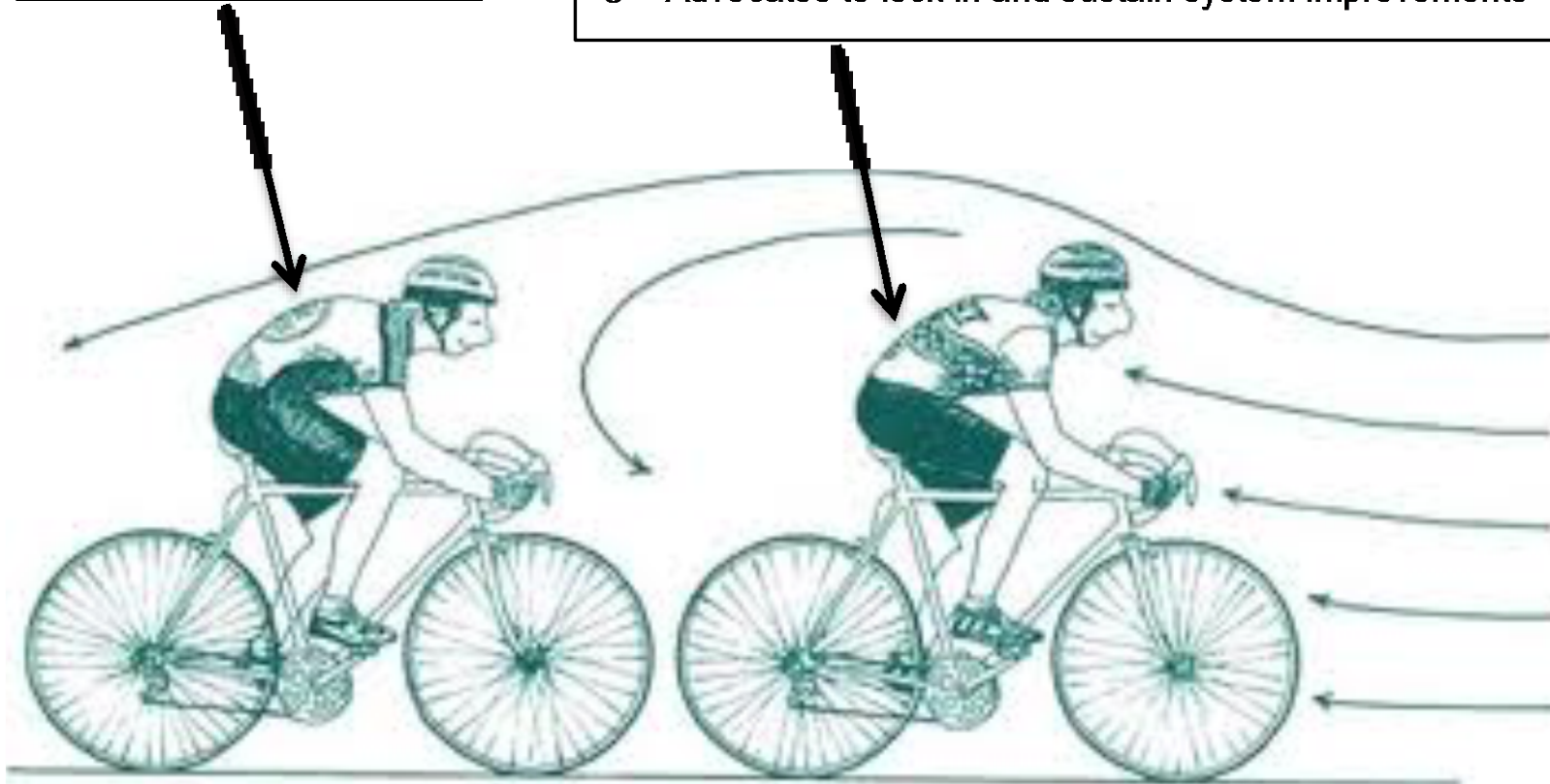
## Team Dynamics

### ***Design Team***

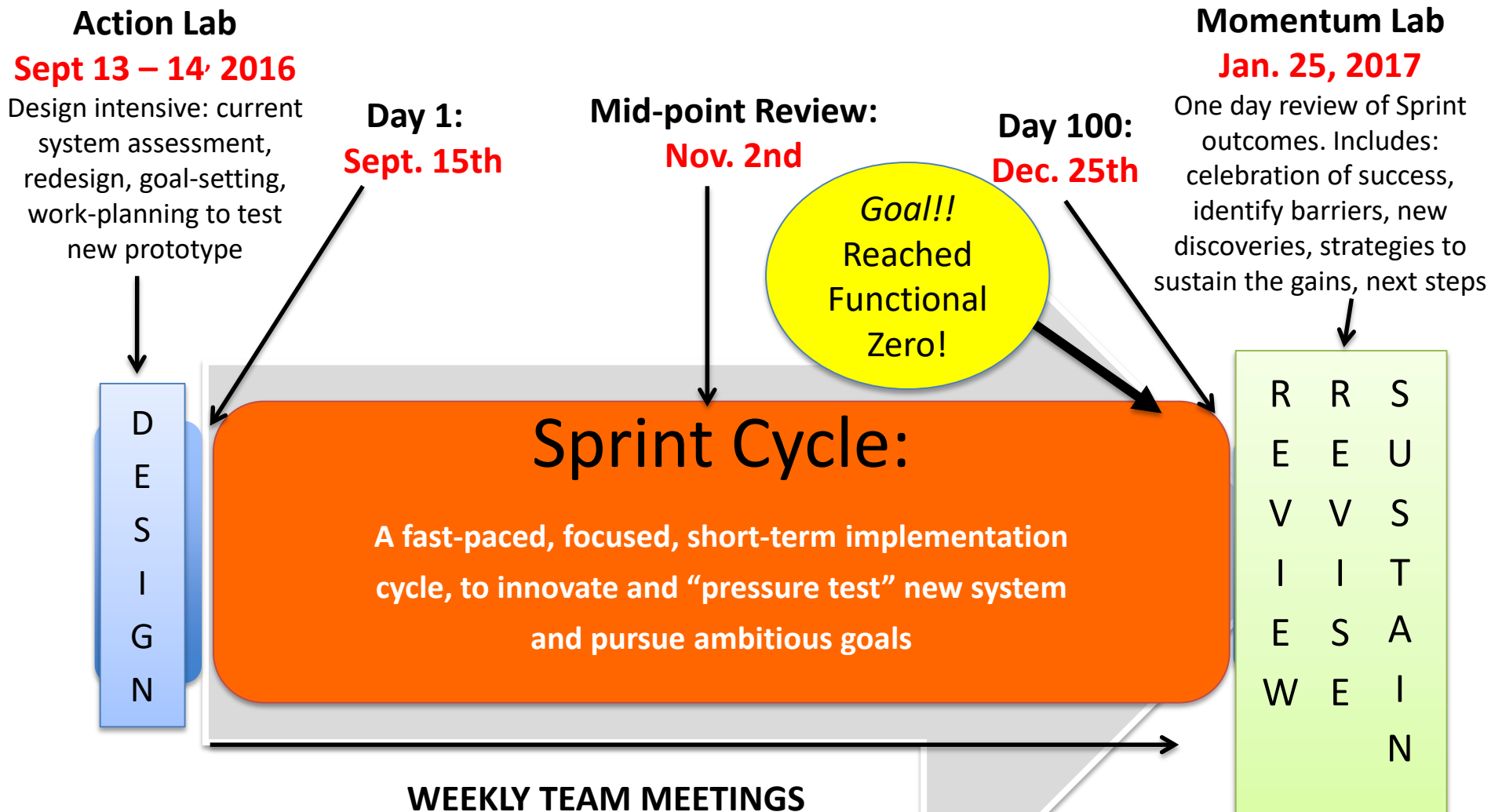
- Needs to focus energy on designing and implementing a new system

### ***Leadership Team***

- Deflects counter-productive forces (politics, media, naysayers) to ease path for Design Team
- Puts their own credibility and reputation on the line
- Empowers Design Team
- Not in it for the glory; wants spotlight on Design Team
- Advocates to lock in and sustain system improvements



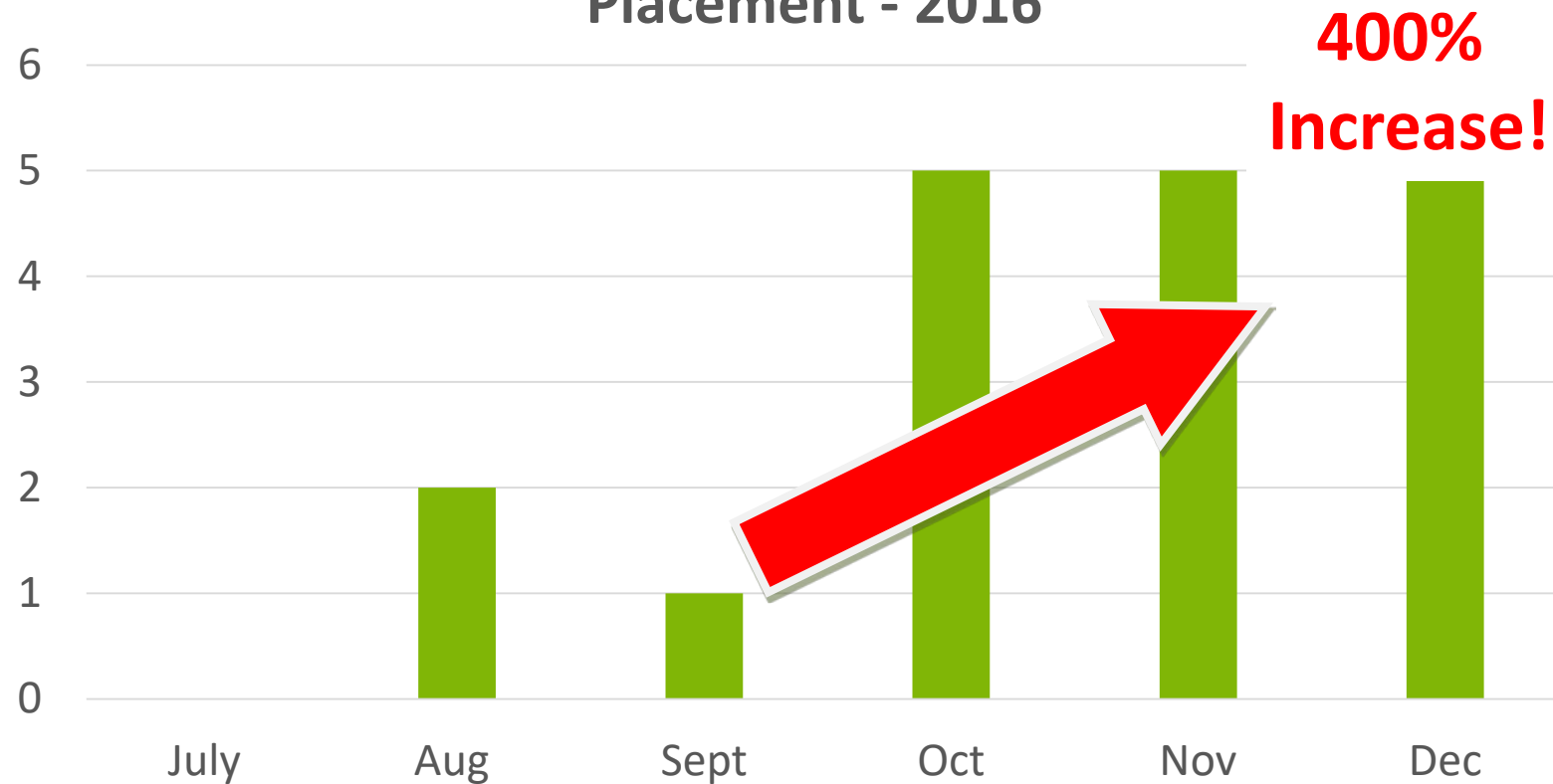
# FIRST CYCLE: Ending Veteran Homelessness in the City of La Crosse



*“100 Day” Model developed in partnership with Community Solutions and the Rapid Results Institute*

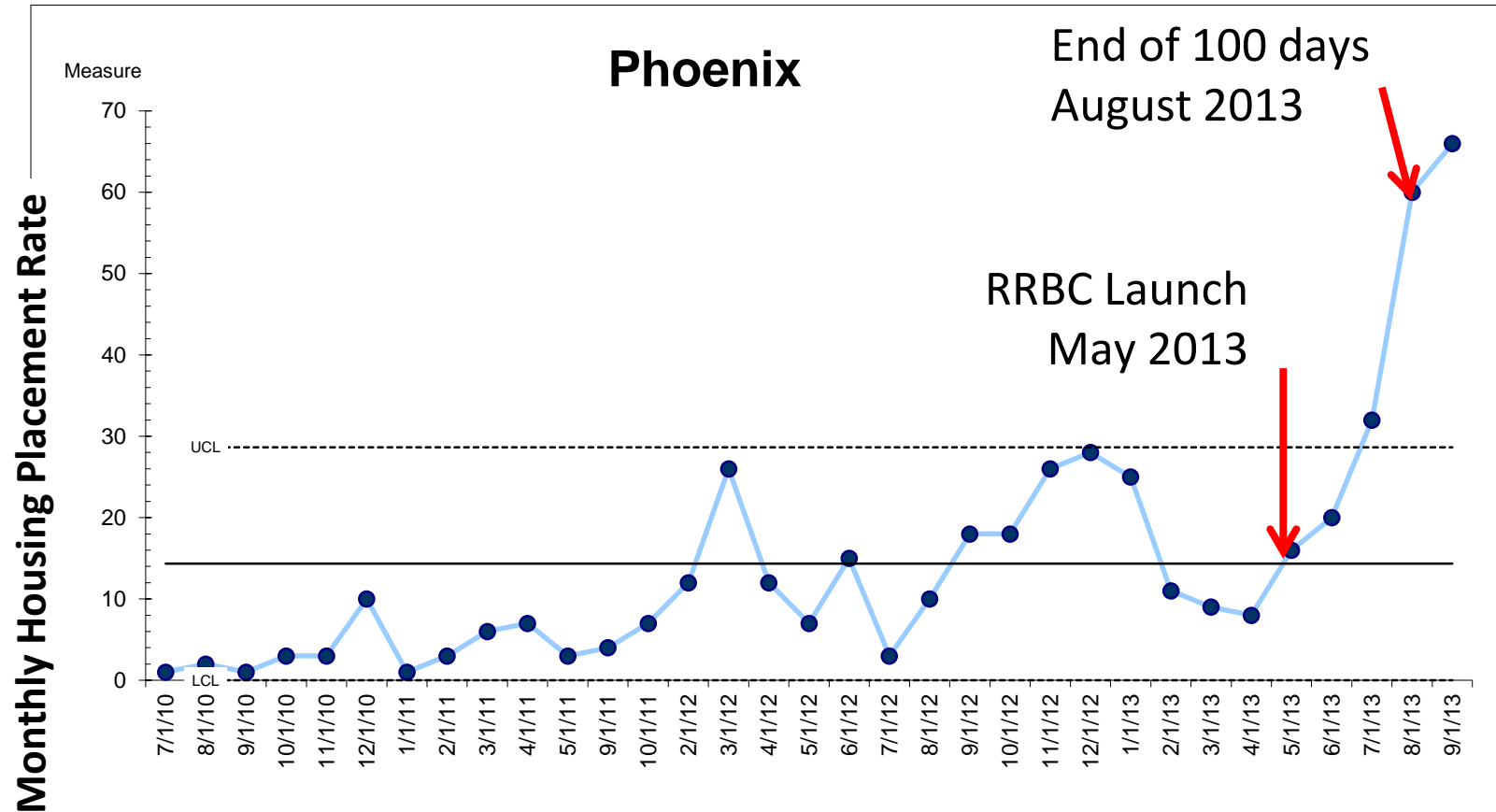


## La Crosse – Veterans: Monthly Housing Placement - 2016



Total Housed During 100 Day Sprint: **16!**

# This is What Improvement Looks Like



*\*A partnership of Community Solutions and the Rapid Results Institute*

**COMMUNITY  
SOLUTIONS**

**RR** rapid  
**IR** results  
institute

**Functional Zero:** anyone experiencing a housing crisis will be back in stable housing w/in 30 days

Functional Zero?



# Current Homeless



>

Monthly Housing Placement Rate



<



# What Works -

## Unprecedented Collaboration:

- System Leadership
- Rapid Cycle Innovation, Iteration, Improvement
- Audacious Goals!

## Housing First

- ✓ For *high needs*: low/no barrier to entry
- ✓ Supportive services
- ✓ Permanent (no program-imposed time-limit)

## Prevention and Rapid Rehousing

- ✓ Early warning system
- ✓ RR for *moderate needs*

## Coordinated Entry

- ✓ If no CE, cannot prioritize based on need
- ✓ By Name list – know who's out there

## Know Your Data

- ✓ Performance Metrics
- ✓ Shared goal – clear, measurable, time-bound
- ✓ Data for improvement, not judgment
- ✓ Transparency

# It's about the SYSTEM

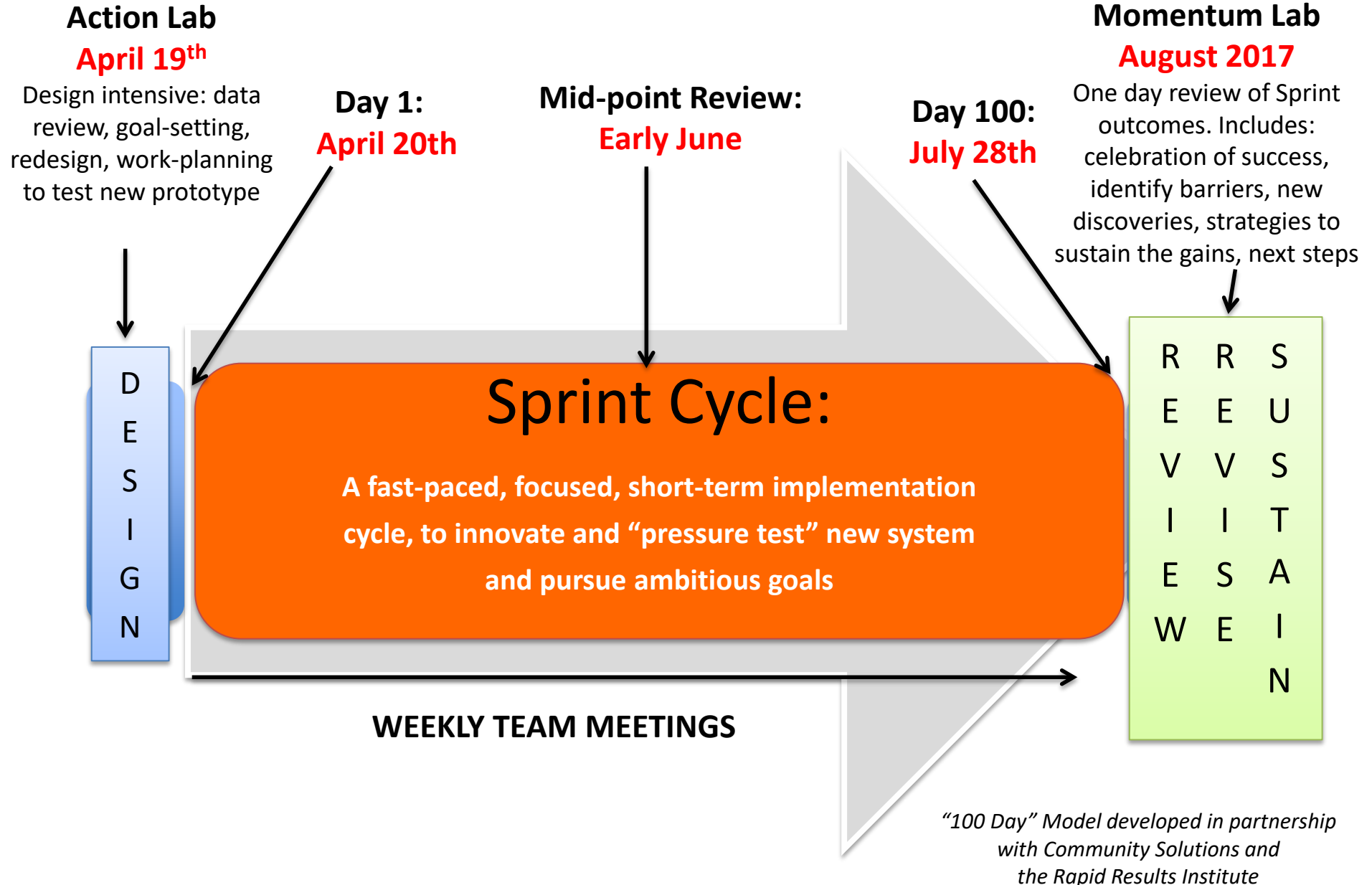


**To reach and sustain Functional Zero, you must have a system that measures (at minimum):**

- Real-time data on currently homeless (by name, de-duplicated)
- Inflow rate
- Outflow rate
- Monthly Housing Placement
- ALL housing inventory
- Universal Assessment (for Prioritization, Triage, Matching)
- Average # of days-in-process



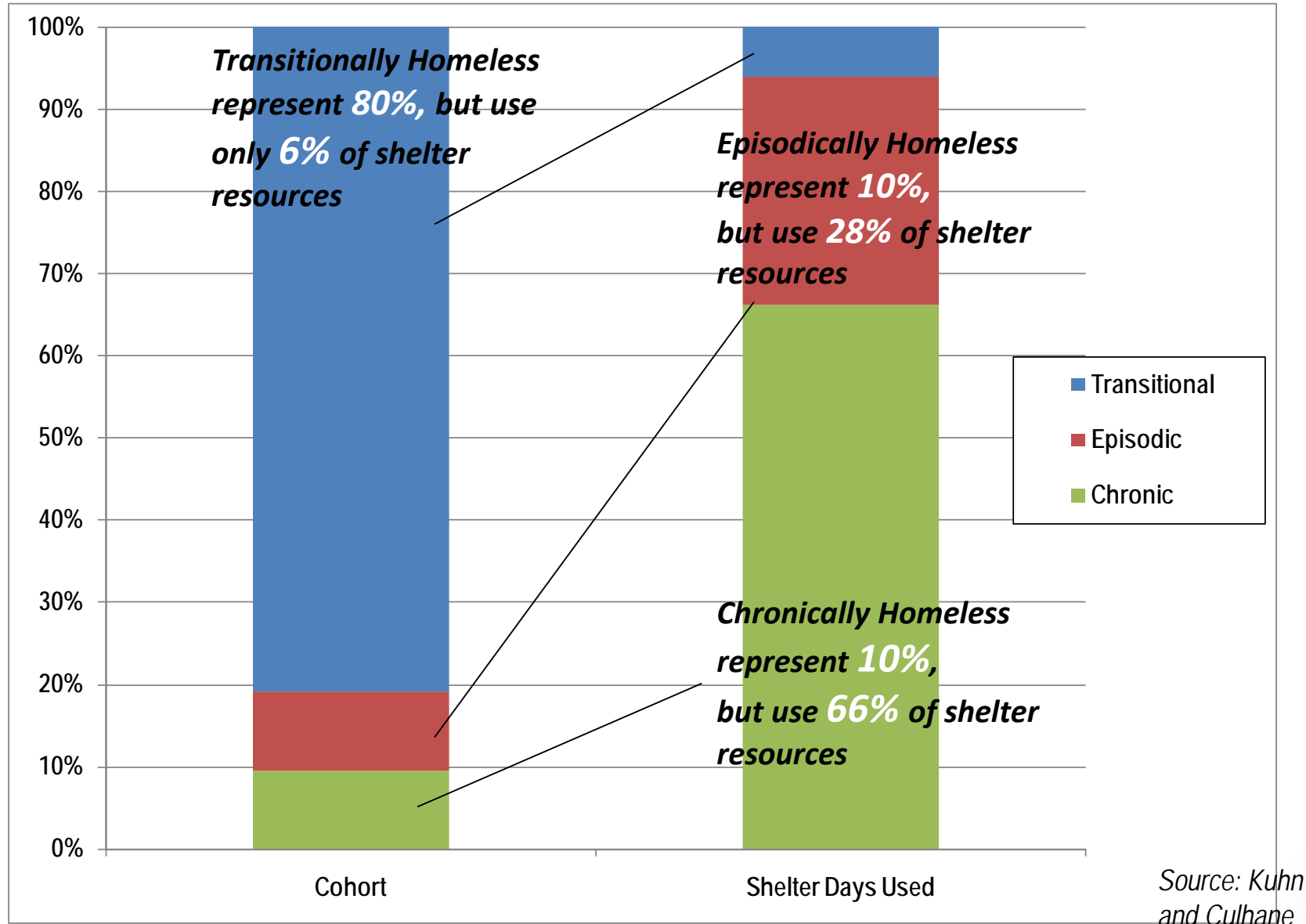
# THIS NEXT CYCLE: Addressing Chronic Homelessness



## *Chronic Homelessness – HUD definition*

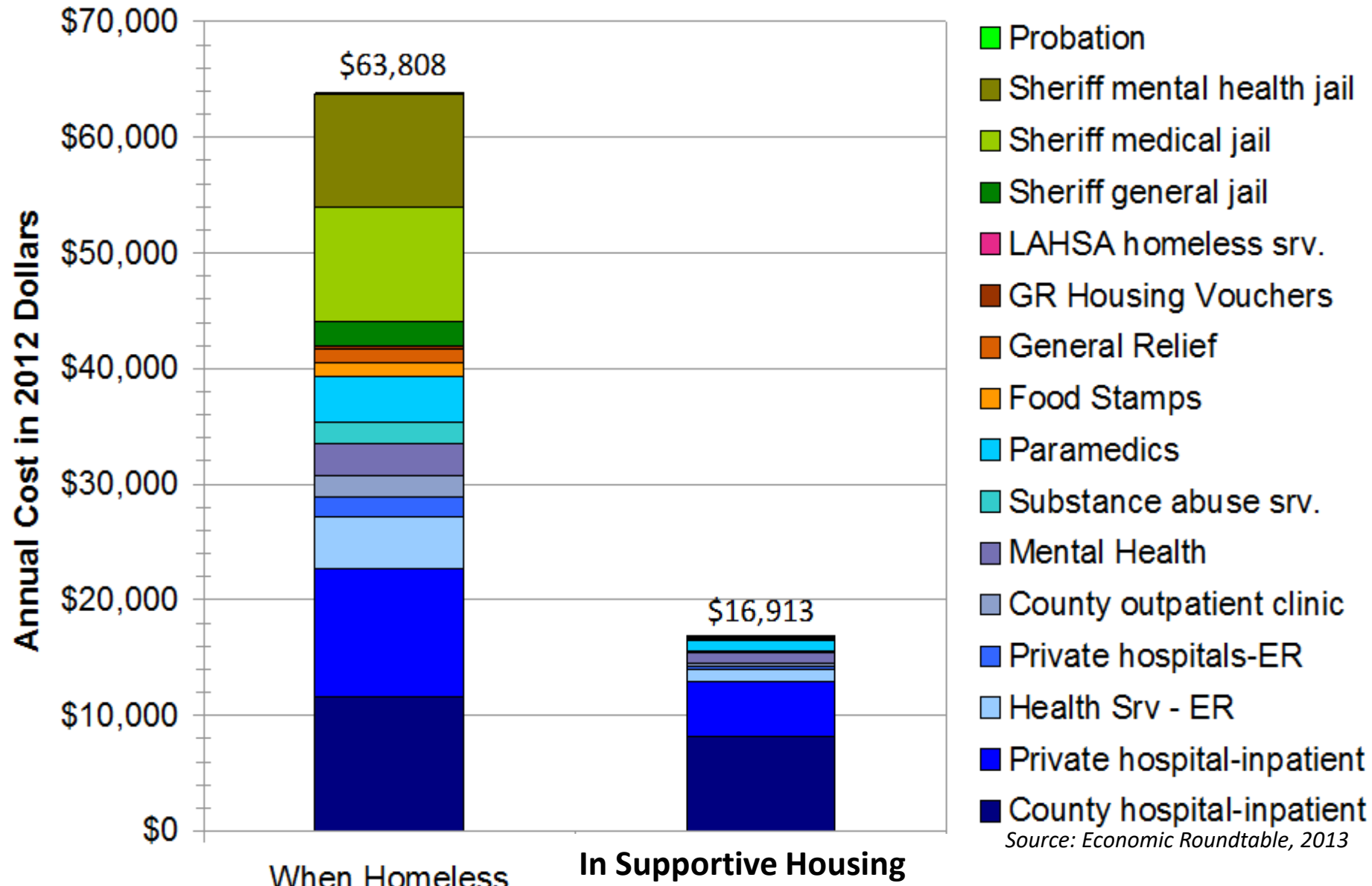
- A homeless individual with a disability who:
  1. Lives in a place not meant for human habitation, a safe haven, or in an emergency shelter; **and**
  2. Has been homeless continuously for at least 12 months or on at least 4 separate occasions, separated by at least 7 days, in the last 3 years where the combined occasions must total at least 12 months
- Chronic, or long-term, homelessness is a life threatening condition that shaves an average of 27 years off a person's life.
- *WHY FOCUS ON THE CHRONICALLY HOMELESS?*

# Importance of Housing First & Prioritization



# Saving Lives *and* Public Dollars

## Pre- and Post-Housing Costs for 10<sup>th</sup> Decile Patients Housed



# Human Costs











# *Breaking News...!*

- March 30, 2017: Bergen County, New Jersey is the first community in America to END CHRONIC HOMELESSNESS
- More than six months at functional zero. Hard proof that with smarter data, improved collaboration, and a refusal to fail, an **end to homelessness is possible**.
- Bergen's leaders have built a **command center model** that can identify and respond to any person who falls into homelessness in near real time.
- There is no reason why La Crosse cannot forge the same path –and ultimately achieve an end to ALL homelessness

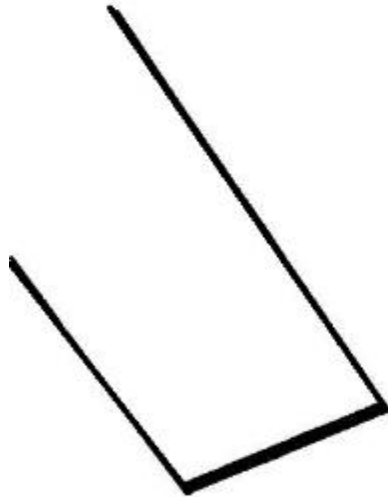
# My other promise to you....

## **THE ROLLERCOASTER OF CHANGE<sup>SM</sup>** **THE ONLY PROCESS TO KNOW**

**(IT IS NATURAL, NORMAL...THIS CYCLE OF CHANGE)**

**CHANGE MEANS "LETTING GO"  
AND "HANGING ON"!**

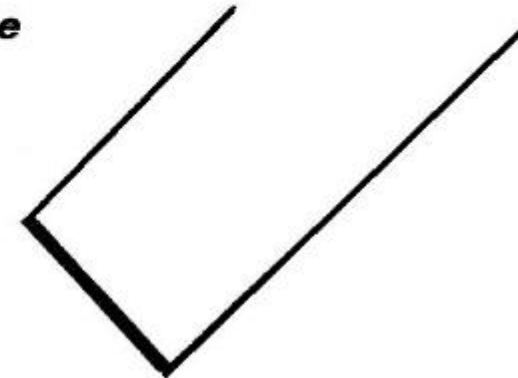
*Persistence – Persistence – Persistence*



**Loss of Traditional Culture  
("Hold on or let go?")**



**Leap...**



**Uncertain New Culture  
("Grab on and hang in!")**



If organizations in La Crosse take action together  
as a coordinated team, with one shared goal,  
we WILL reach functional zero  
on ALL Homelessness





**Thank you for your  
commitment to  
this Team and your  
community!**

Kim Cable, Housing and Community Services Director  
Couleecap, Inc.  
608-787-9890  
[kim.cable@couleecap.org](mailto:kim.cable@couleecap.org)

Mary Jacobson, Assistant Executive Director  
Catholic Charities  
608-519-8060  
[mjacobson@cclse.org](mailto:mjacobson@cclse.org)

## Table Activity

Review coherence, agency, and generativity.

How do they align with both your personal and work life?

# Connection

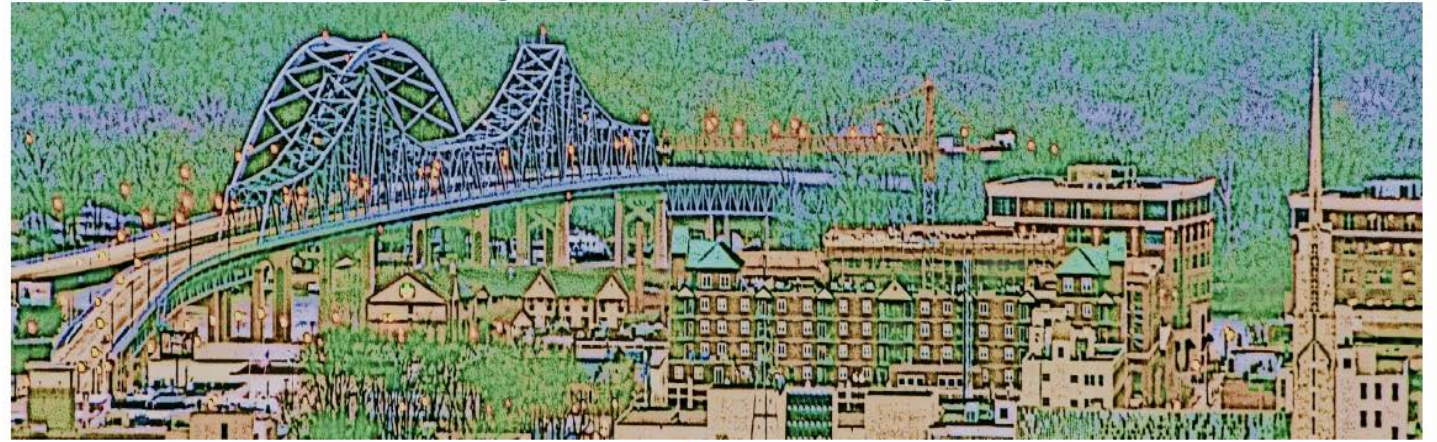
As human beings we find life through:

- Complex social relationships and connections to one another
- Building communities of various kinds that enable us to adapt to changing threats and opportunities

# Gathering Resources and Aligning Community Engagement

## GRACE HUB

Gathering Resources and Aligning Community Engagement



Pathways to a thriving community



Pathways Community HUB in La Crosse County, Wisconsin  
An Innovative Community Systems Change







# LA CROSSE COUNTY COMMUNITY HEALTH IMPROVEMENT PLAN 2016-2021



Public Health  
Prevent. Promote. Protect.



## Priority Area #3 – Social Determinants

**GOAL:** To create social and physical environments that promote good health for all.

### PERFORMANCE MEASURES How We Will Know We are Making a Difference

OBJECTIVE	INDICATORS OR MEASURES (LIST SOURCE) <i>*Indicators are the data trends. They are not intended to be measures of success.</i>
By December 31, 2021, assure that a system exists that connects people in need to available resources in La Crosse County.	<p>Percent of adults 18 years and over who report not receiving sufficient social-emotional support (BRFSS)</p> <p>Community perception of health, safety, education, quality of life, and economic aspects as well as access to care (COMPASS)</p> <p>Calls for resources related to social determinants. (211 Call Data)</p>

### ALIGNMENT

LCHD CHA	Healthiest Wisconsin 2020	Healthy People 2020
Social Determinants was rated as the third highest concern in the La Crosse County Health Department Community Health Assessment which included data from the COMPASS NOW 2015 survey, key informant interviews, community forums, and community leader rankings.	Health Literacy Objective 2: By 2020, increase effective communication so that individuals, organizations, and communities can access, understand, share, and act on health information and services.	(AHS-6.1) Reduce the proportion of persons who are unable to obtain or delay in obtaining necessary medical care, dental care, or prescription medicines.

**OBJECTIVE:** By December 31, 2021, assure that a system exists that connects people in need to available resources.

### BACKGROUND ON STRATEGY

**Source:** What Works for Health (<http://www.countyhealthrankings.org/policies/social-service-integration>) - County Health Rankings and Roadmaps (webinar: <http://www.countyhealthrankings.org/webinars/rankings-action-exploring-community%E2%80%99s-innovative-social-service-model>)

**Evidence Base or Promising Practice (List link/source):** Promising Practice - Community Hub Model

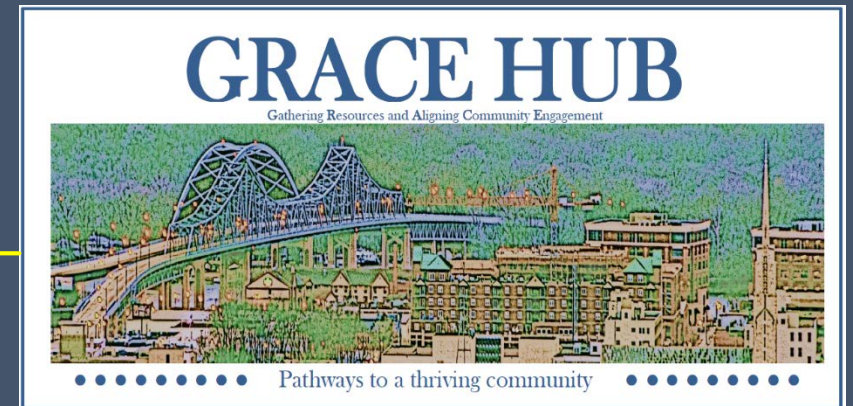
**Policy Change (Y/N) and list policy/link to policy:** Yes, Policies to be determined as implementation of system change occurs

**Contributing factors and causes (include behavioral risk factors, environmental, social-economic factors, health status disparities, and health equity and health risk population):** Those with lower socioeconomic status experience disproportionate health disparities that may stem from unequal access to resources. (LCHD CHA – Access to Care and Social Determinants)



# Change Statement

GRACE Hub will implement a system to bridge the gap between health care delivery and the social service sector for cost savings, improved population health outcomes, and increased client experience and engagement.





One Community Care  
Coordinator for the  
Entire Family

HUB

Same Process for All  
Agencies:

- intake/assessment
- regular home visits  
to complete  
pathways



Agency A



Agency B



Agency C



Agency D

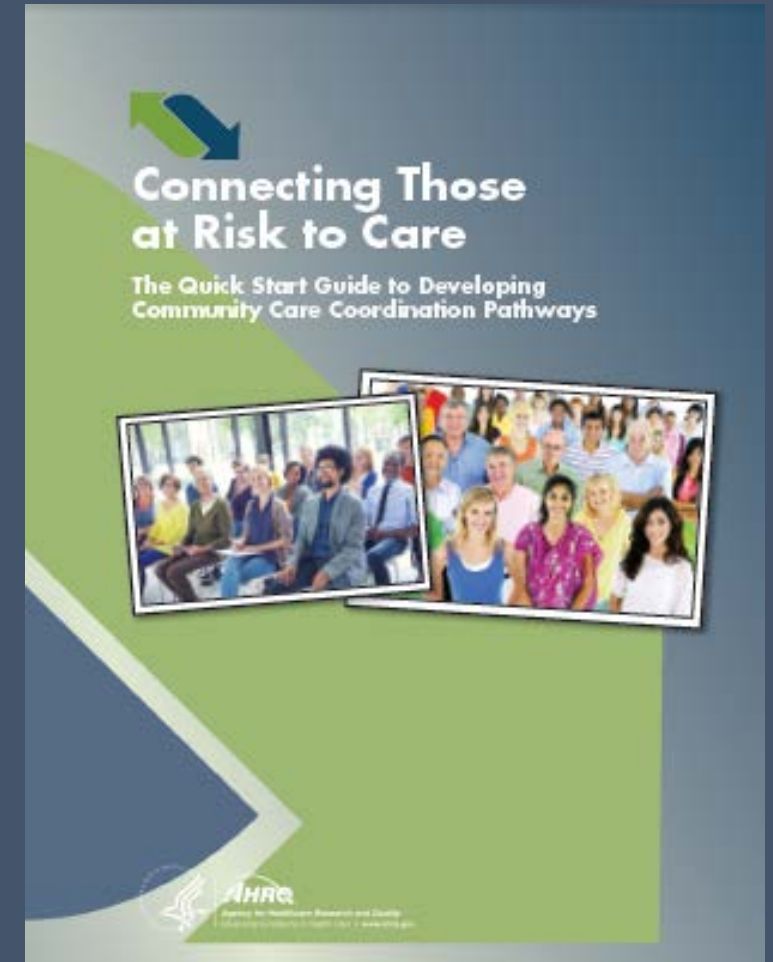


Agency E

# Background

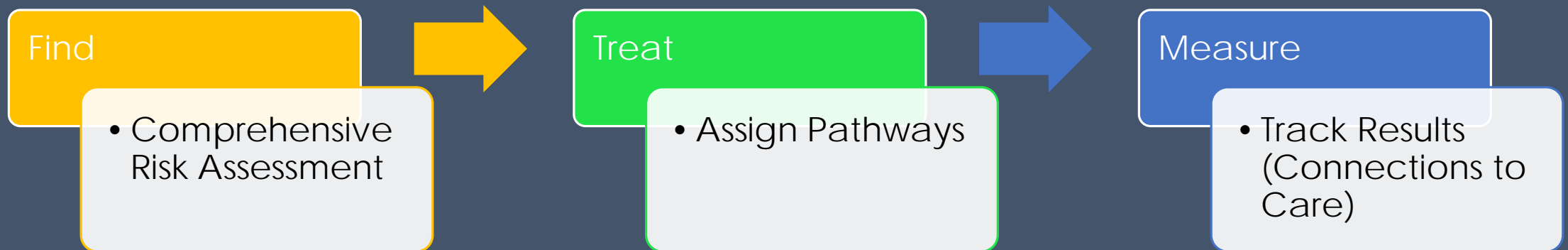


The HUB model was first developed by the Community Health Access Project in Mansfield, Ohio.



# Foundation of the HUB Model

An evidence-based, accountable care coordination delivery system designed to:





# TREAT

## Pathways

- Each Risk = Pathway
- 20 Standard Pathways
- Finished Pathway = Outcome Achieved (Risk Factor Reduced/Eliminated) & Payment
- If outcome not achieved = Incomplete Pathway

- Adult Education
- Behavioral Health
- Developmental Referral
- Development Screening
- Education
- Employment
- Family Planning
- Health Insurance
- Housing
- Immunization Referral
- Immunization Screening
- Lead
- Medical Home
- Medical Referral
- Medication Assessment Chart/ Medication Assessment Pathway
- Medication Management
- Postpartum
- Pregnancy
- Smoking Cessation
- Social Services Referral

Place of Birth	_____
Start date	_____
Appointment scheduled	_____
Appointment kept	_____
Contact person	_____
Contact number	_____
Check-in dates	_____
Completion date	_____

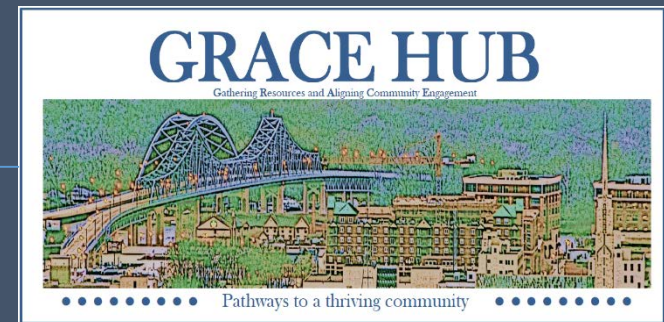
# Infrastructure/Governance of Hub



Director  
1.0 FTE



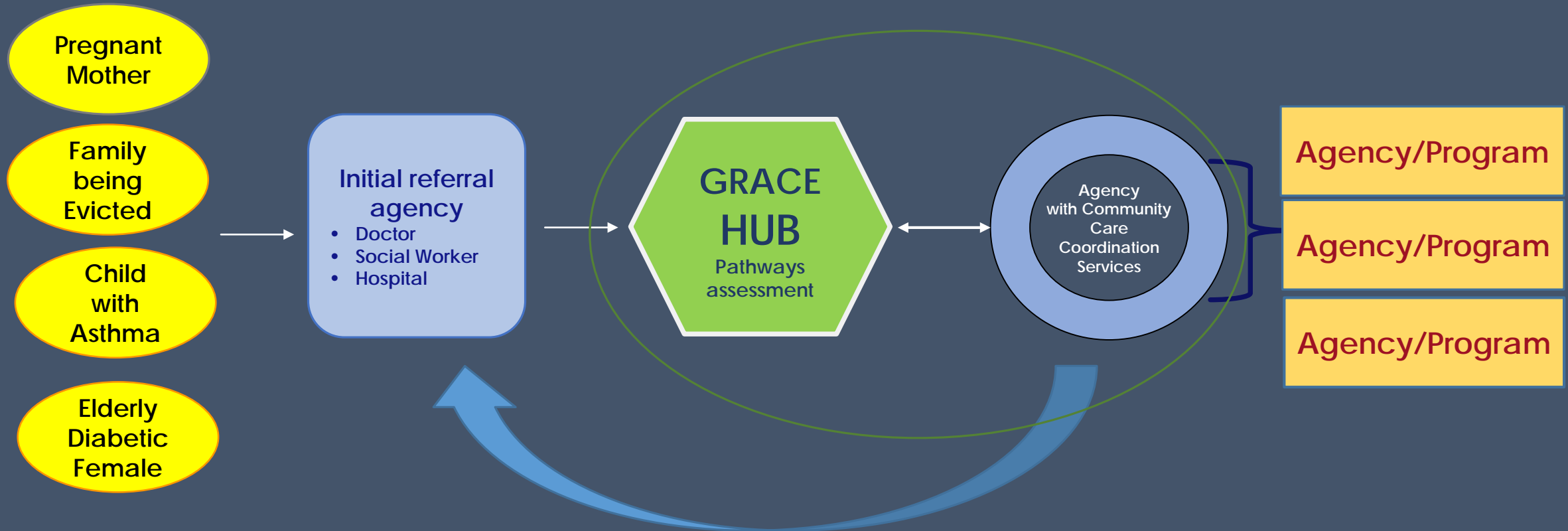
Resource  
Specialist  
0.5 FTE



**Community Advisory Board**

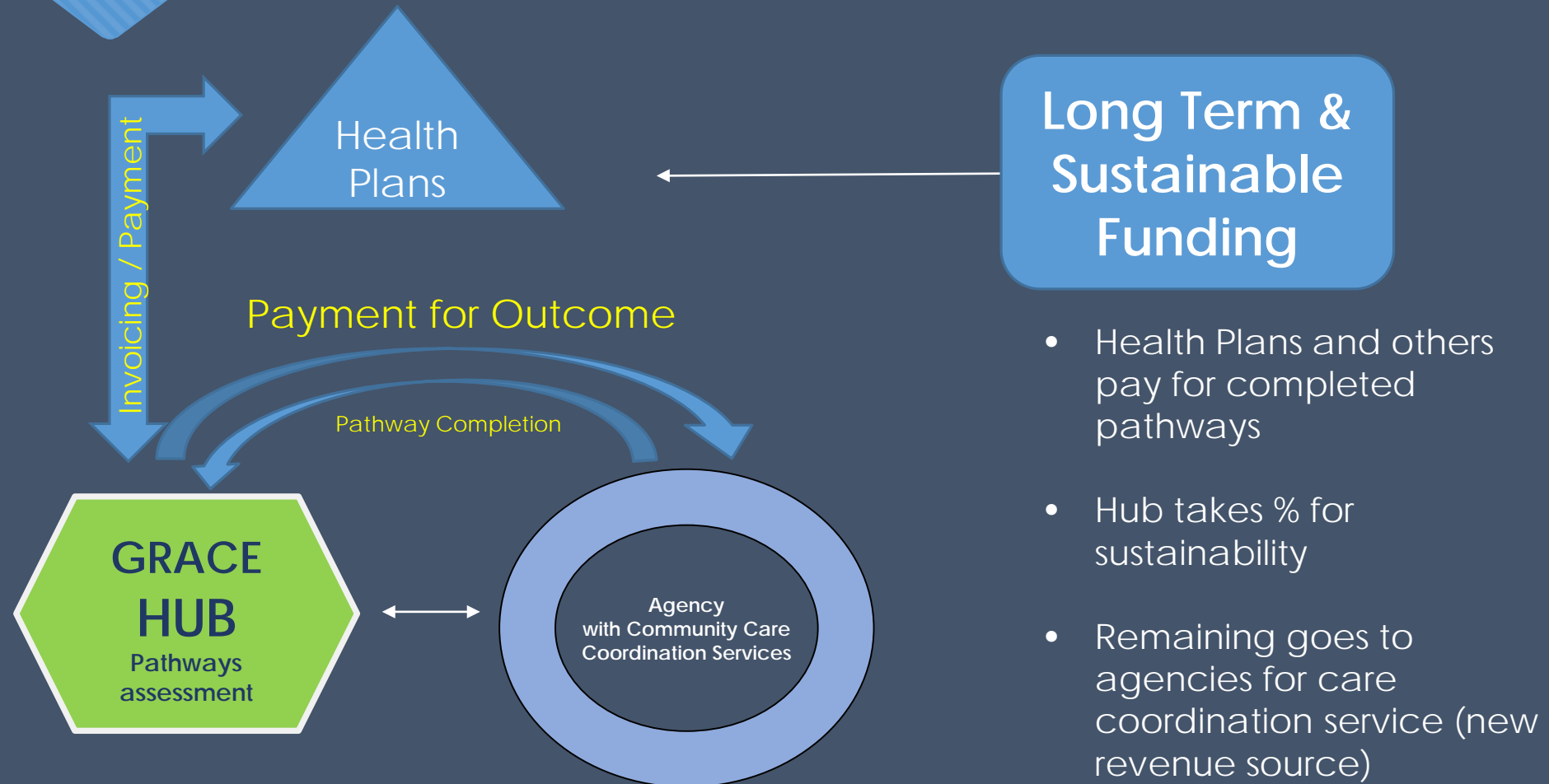


# GRACE HUB Flow



# Sustainability~

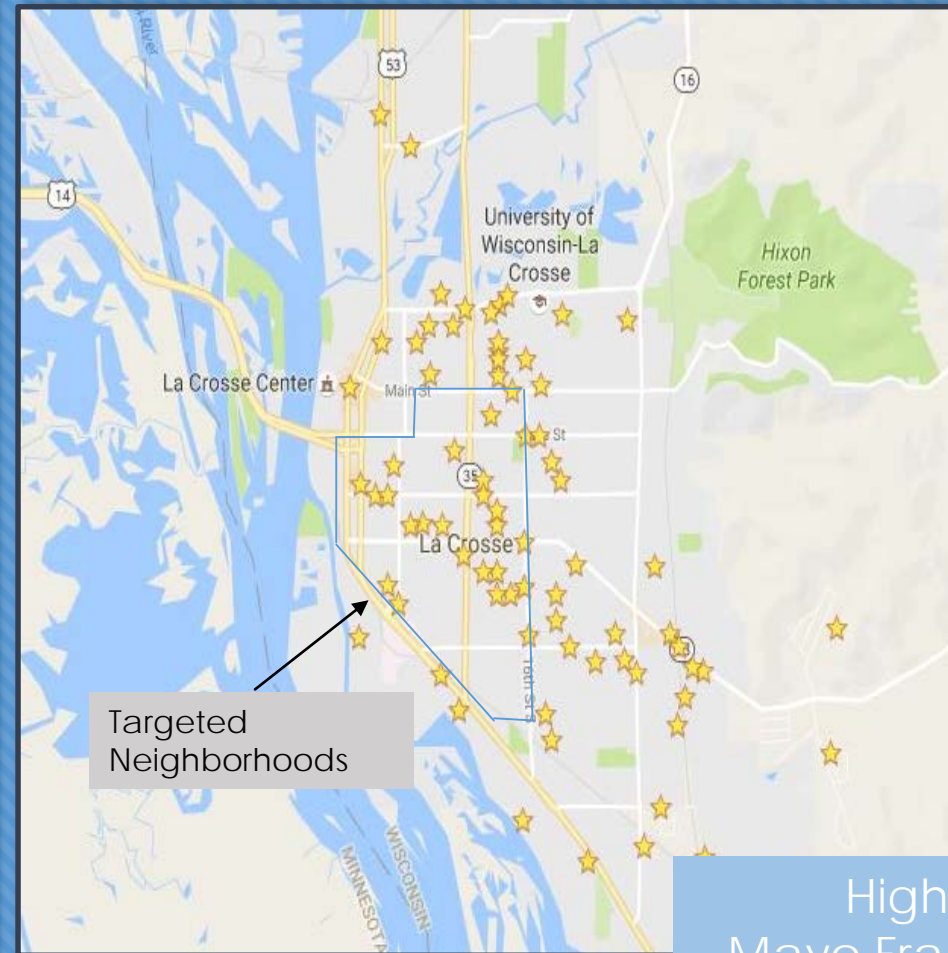
## Pathway Reimbursement/Braided Funding



# Indicator for Success

## High Emergency Room Usage:

Current data indicates range of 18-67 ER visits from 1/1/15-7/31/16 for highest users



High ER Utilization –  
Mayo Franciscan Healthcare

# What Does Success Look Like?



## Emergency Room Diversion

Potential Cost Savings Example

1/1/16-6/30/16

135 users with 377 visits\*

377 visits x \$1,233 (national average ER visit cost)=\$464,841

135 users x \$265 (assessment/2 pathways)=\$35,775

If decrease visits by 50% with GRACE Hub=

**Cost Savings of \$268,196**

or \$536K per Year

Opportunity  
Cost:

1 Emergency  
Room Visit

≥

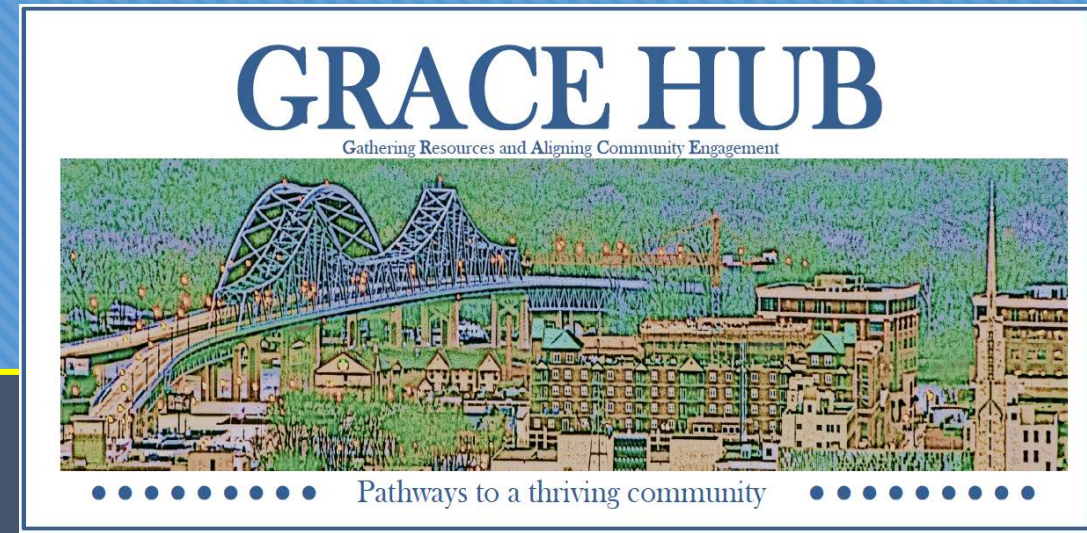
1 Month's Rent



\*Data from Mayo is for Self Pay EUCC Patients

# Summary

- Removes silos and fragmentation
- Uses existing community resources, medical and social, more efficiently and effectively
- Focuses on common metrics to identify and track risks (risk reduction)
- Holistic community care coordination – one for whole family
- Pays for outcomes (pathways) = sustainability
- Owned by the community



"Successful change is about having the right partners working on the right thing at the right time."

~Nelson





# Table Activity

Where do you find community  
in unexpected places?

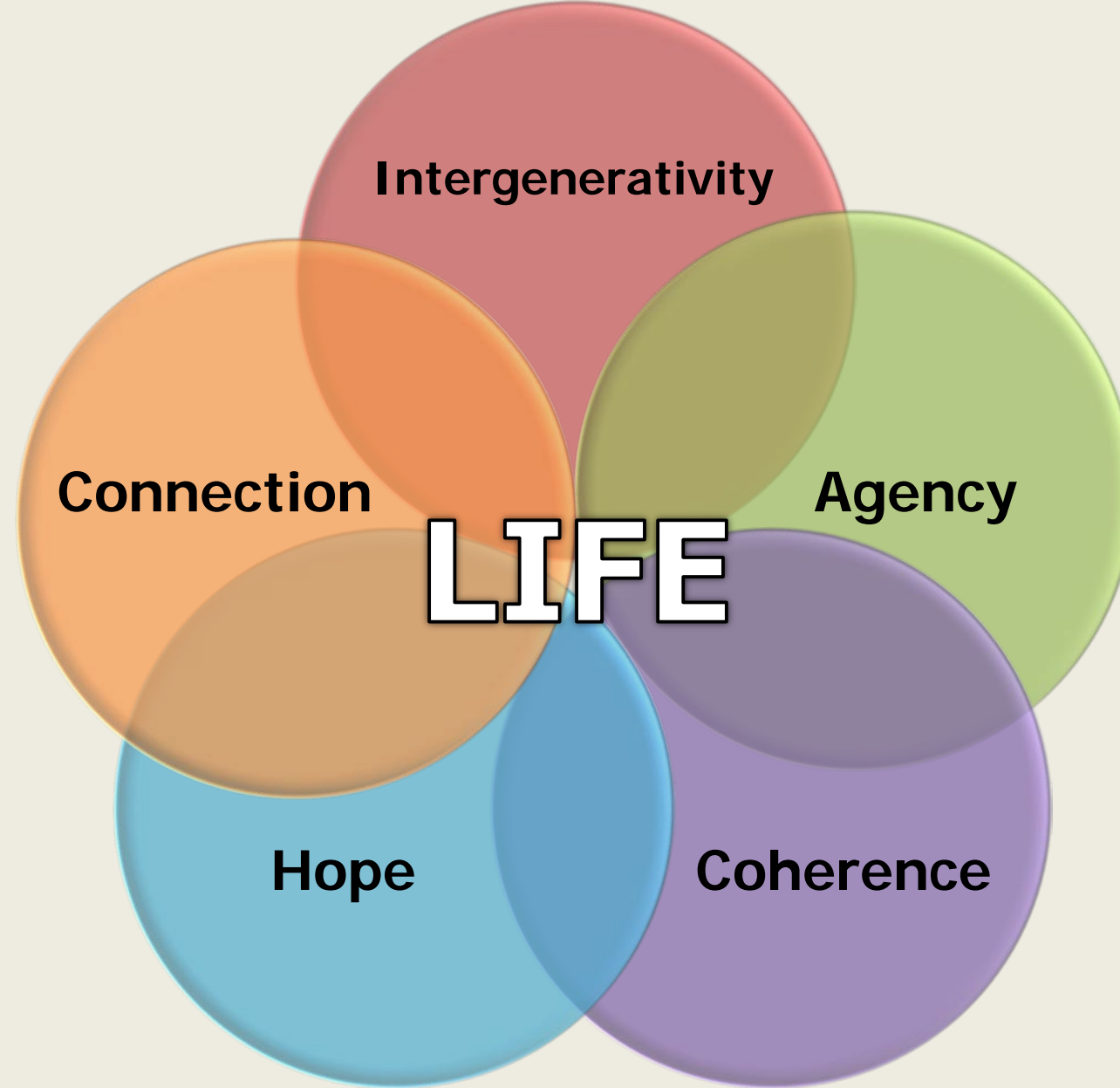


# Hope

Hope in the deepest sense is not optimism or wishful thinking. It is about:

- Imagining a different, healthier future
- Finding the energy to do something to try to bring that future into being
- Thinking and acting forward

If we can see a positive future this nurtures the life force to make it happen.



Leading Causes of Life™

# Thank you!