

# BUILDING A CULTURE OF HEALTH – ARE WE THERE YET?

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Healthy County La Crosse Summit 2015  
April 17, 2015

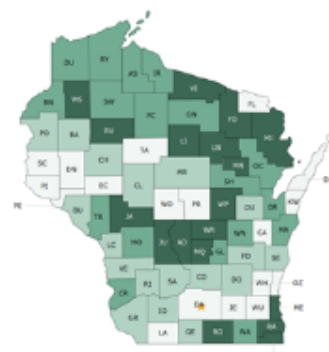
Karen Timberlake  
Director, UW Population Health Institute





### 2015 County Health Rankings Released!

2015 Health Outcomes - Wisconsin



Rank 1-18   Rank 19-36   Rank 37-54   Rank 55-72

### ANNOUNCEMENTS

**2015 County Health Rankings Released!**  
[March 2015 eNews Catch-Up Briefing Report](#)  
[E-Cigarettes: An Update on the Science April 15, 2015](#)  
[Medicaid Provider Payments: Hospitals, Cost-Shifting, and Primary Care Services](#)  
[2014 Wisconsin Health Trends: Progress Report Now Available](#)  
[New website available with hospitals and health departments' priorities for improving Wisconsin's health](#)  
[Wisconsin at Crossroads for Health Care Reform, Reports Study by Population Health Institute Author](#)

### EVALUATION RESEARCH

- Adolescent Alcohol and Drug Involvement Scale (AADIS) / Adolescent Drug Involvement Scale (ADIS) Scale
- Behavioral Health--Prevention and Treatment
- Health Disparity-Related Programs
- Infrastructure/Services
- Health Promotion
- Criminal Justice/Correctional Health
- Program Evaluation Shared Service

### HEALTH POLICY

- Evidence-Based Health Policy Project
- Cost, Coverage, & Access
- Health Reform
- Health Impact Assessment (HIA)
- E-Health
- Health System Performance
- Selected Sources of Data and Policy Analysis

### MOBILIZING ACTION TOWARD COMMUNITY HEALTH (MATCH)

- County Health Rankings & Roadmaps*
- Healthy Wisconsin Leadership Institute
- Making Wisconsin the Healthiest State
- Population Health Service Fellowship
- Recent Projects
- What Works for Health
- Wisconsin County Health Rankings

# Challenges for Today

- ✓ Be part of establishing a transformative vision for La Crosse – Building a Culture of Health
- ✓ Commit to connecting your efforts through collective impact
- ✓ Go deeper rather than broader – identify common root causes for health challenges and work across sectors, across initiatives, to address them

# 1. ESTABLISH A TRANSFORMATIVE VISION – A CULTURE OF HEALTH

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## County Health Rankings & Roadmaps

Building a Culture of Health, County by County

A Robert Wood Johnson Foundation program



## **BUILDING A CULTURE OF HEALTH**

What does building a culture of health mean to you?

## Culture of Health – Where Are We Today?

- ❑ Good health flourishes across geographic, demographic, and social sectors.
- ❑ Being healthy and staying healthy is valued by our entire society.
- ❑ Individuals and families have the means and the opportunity to make choices that lead to healthy lifestyles.
- ❑ Business, government, individuals, and organizations work together to foster healthy communities and lifestyles.
- ❑ Everyone has access to affordable, quality health care.

## Culture of Health – Where Are We Today?

- No one is excluded.
- Health care is efficient and equitable.
- The economy is less burdened by excessive and unwarranted health care spending.
- The health of the population guides public and private decision making.
- Everyone in our community understands that we are all in this together.

# Culture of Health – How Will We Know?

- **Making Health a Shared Value**

- People strongly agree that health is influenced by their peers and their communities
- People indicate they have adequate social support from family and friends.

- **Fostering Cross-Sector Collaboration to Improve Well-Being**

- Local health departments collaborate with community organizations and employers who promote better health in the workplace.



## Culture of Health – How Will We Know?

- **Creating Healthier, More Equitable Communities,**
  - Grocery stores, farmers' markets, and safe sidewalks throughout communities
  - Children attend preschool
  - Housing is safe and affordable
- **Strengthening Integration of Health Services and Systems,**
  - Quality, efficiency, equity of health and healthcare systems

## **2. HARNESS COLLECTIVE IMPACT**

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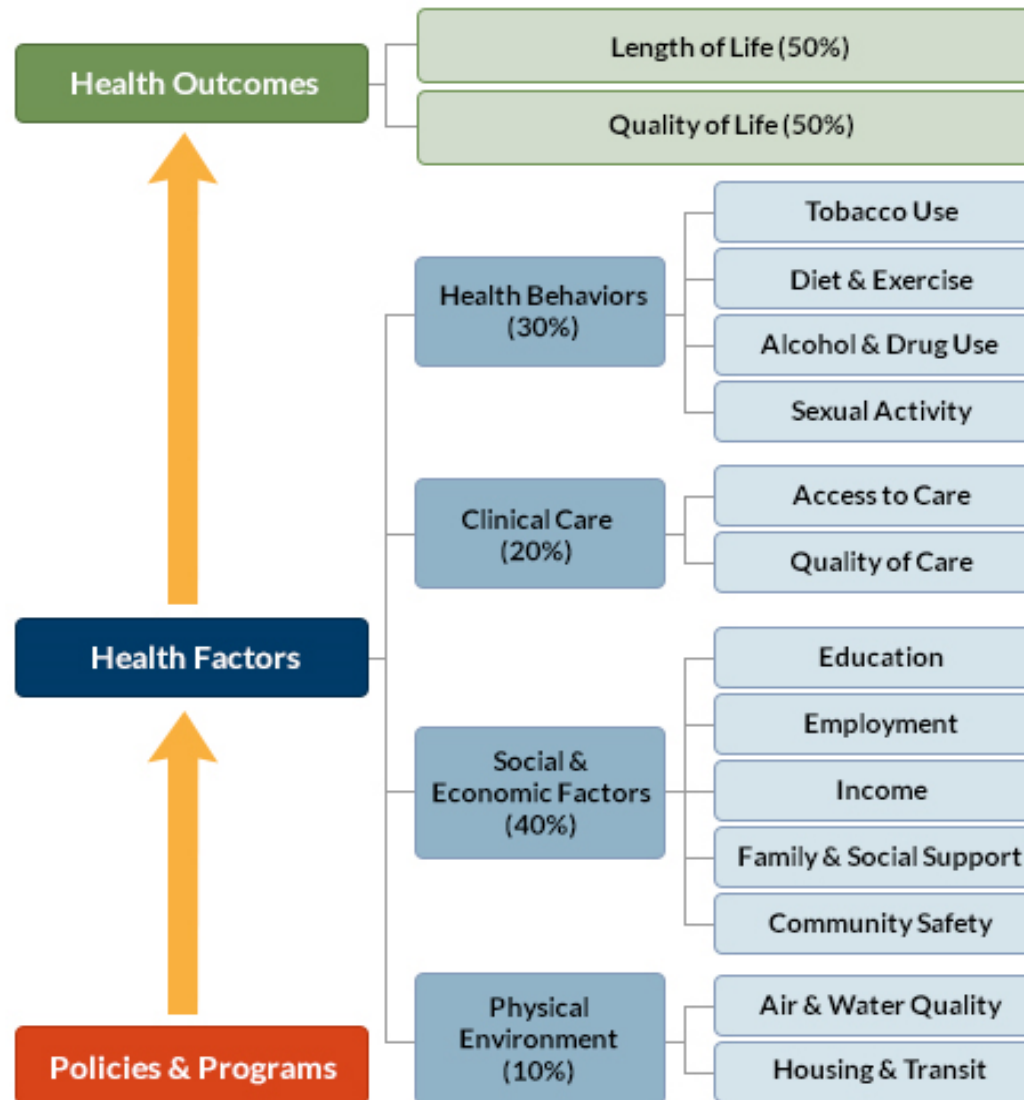
# You Are Solving Wicked Problems

- Difficult to define/many definitions
- Root causes and solutions span organizational and sector boundaries, responsibilities
- Solutions involve changing policy, as well as organizational and individual behavior
- Seemingly intractable; history of failed attempts
- No clear solution
- Solutions may create new problems

# County Health Rankings & Roadmaps

Building a Culture of Health, County by County

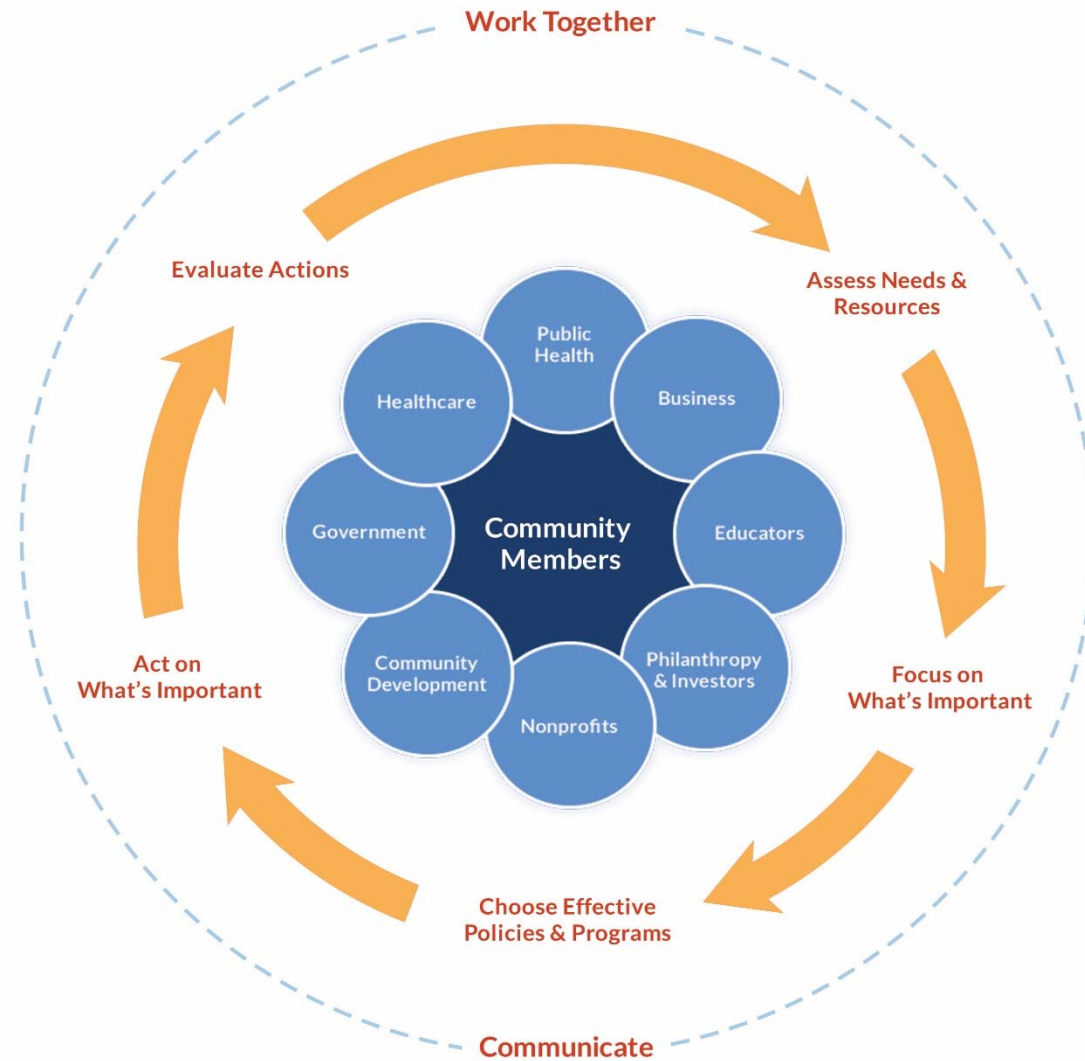
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# County Health Rankings & Roadmaps

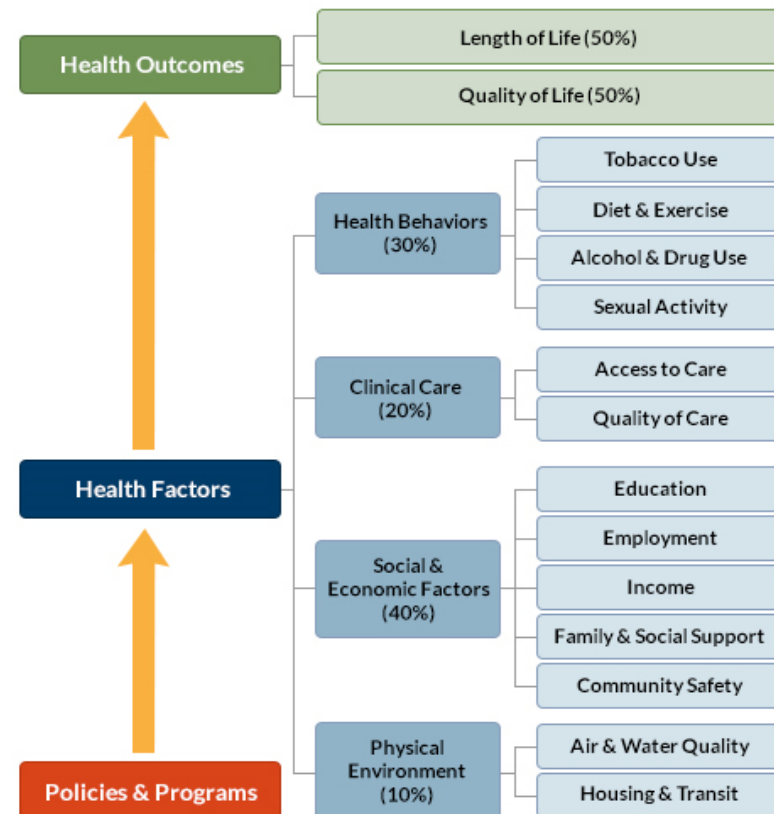
Building a Culture of Health, County by County

A Robert Wood Johnson Foundation program



## FOUNDATION OF ROADMAPS

- ▶ It takes everyone
- ▶ Move from data to evidence-informed action
- ▶ Focus across the health factors—including social and economic factors
- ▶ Policy, systems, and environmental change



# Why Is Collective Impact Taking Hold?

- Today's approach: isolated impact
  - Find and fund “a solution” embodied within a single organization
  - “Scale up”
- Doomed to fail: which one organization, even one sector, owns “injury and violence prevention?”
- Creates redundancy and waste



# The Five Conditions of Collective Impact

## Common Agenda

All participants have a shared vision for change including a common understanding of the problem and a joint approach to solving it through agreed upon actions.

## Shared Measurement

Collecting data and measuring results consistently across all participants ensures efforts remain aligned and participants hold each other accountable.

## Mutually Reinforcing Activities

Participant activities must be differentiated while still being coordinated through a mutually reinforcing plan of action.

## Continuous Communication

Consistent and open communication is needed across the many players to build trust, assure mutual objectives, and create common motivation.

## Backbone Support

Creating and managing collective impact requires a separate organization(s) with staff and a specific set of skills to serve as the backbone for the entire initiative and coordinate participating organizations and agencies.



# Phases of Collective Impact

<b>Components for Success</b>	<b>PHASE I Initiate Action</b>	<b>PHASE II Organize for Impact</b>	<b>PHASE III Sustain Action and Impact</b>
<b><i>Governance and Infrastructure</i></b>	Identify champions and form cross-sector group	Create infrastructure (backbone and processes)	Facilitate and refine
<b><i>Strategic Planning</i></b>	Map the landscape and use data to make case	Create common agenda (goals and strategy)	Support implementation (alignment to goals and strategies)
<b><i>Community Involvement</i></b>	Facilitate community outreach	Engage community and build public will	Continue engagement and conduct advocacy
<b><i>Evaluation and Improvement</i></b>	Analyze baseline data to identify key issues and gaps	Establish shared metrics (indicators, measurement, and approach)	Collect, track, and report progress (process to learn and improve)

# Framing Questions

- **What** is the problem you are trying to solve?
- **Who** must be engaged?
  - Do you have *all* the right eyes on the problem?
- **How** should individuals and organizations work together?
  - Change happens at the “speed of trust” [Covey]
  - **Build** alignment around the agenda, competency in using data, committing to continuous learning, **before** picking solutions
- **How** will change happen?
  - Complex problems require adaptive solutions – focus attention, create the space for hard conversations, build engagement and alignment of effort

## When Collective Impact Works, What Is Possible?

- Local individuals or organizations begin to **work together differently**, and find and adopt new solutions as a result
- A successful strategy that is **already working** locally, but is not systematically or broadly practiced, is **identified and spread** more widely
- Evidence-based policy, practice, movement, resource from **outside** the community is identified and applied



**Brown County Community Partnership for Children:**  
*Focus, Discipline, Leadership*

- Healthy start and school readiness: 0 – 5
- Welcome Baby Visits
- Follow-up Assistance and Coordinated Direct Referrals
- In-home Visits
- Parenting Support Classes



## Connecting the Dots:



When families and caregivers enable optimal early childhood development, then children will start school safe, healthy and ready to succeed.

When children start school ready to learn, they are more likely to read at grade level by third grade.

When children read at grade level by third grade, they are more likely to graduate from high school.

When children graduate from high school, they are more likely to go on to higher education, military service and/or enter the job market as taxpaying citizens.

Employable, invested, taxpaying citizens are critical to a vital economy and overall way of life.



# Community Partnership for Children

- **Common Agenda:** Ensure all children born and living in Brown County are safe, healthy, and prepared for school
- **Backbone:** United Way
- **Aligned Activities:** Hospitals, early childhood, home visiting – adopt evidence based practices
- **Communication:** Website, meetings, reports
- **Shared Measurement :** See their report:
  - <http://www.browncountyunitedway.org/docs/2013%20midyear%20Report%20sept%202013..pdf>



# From CPC to Cradle to Career

“The Cradle to Career Civic Infrastructure discussed at the summit is **not a program**, but a **way in which a community comes together** around a vision and organizes itself to identify what gets results for children; improves and builds upon those efforts over time; and **invests the community’s resources differently to increase impact.**”



## LIVE UNITED

Make An Impact

Get Involved

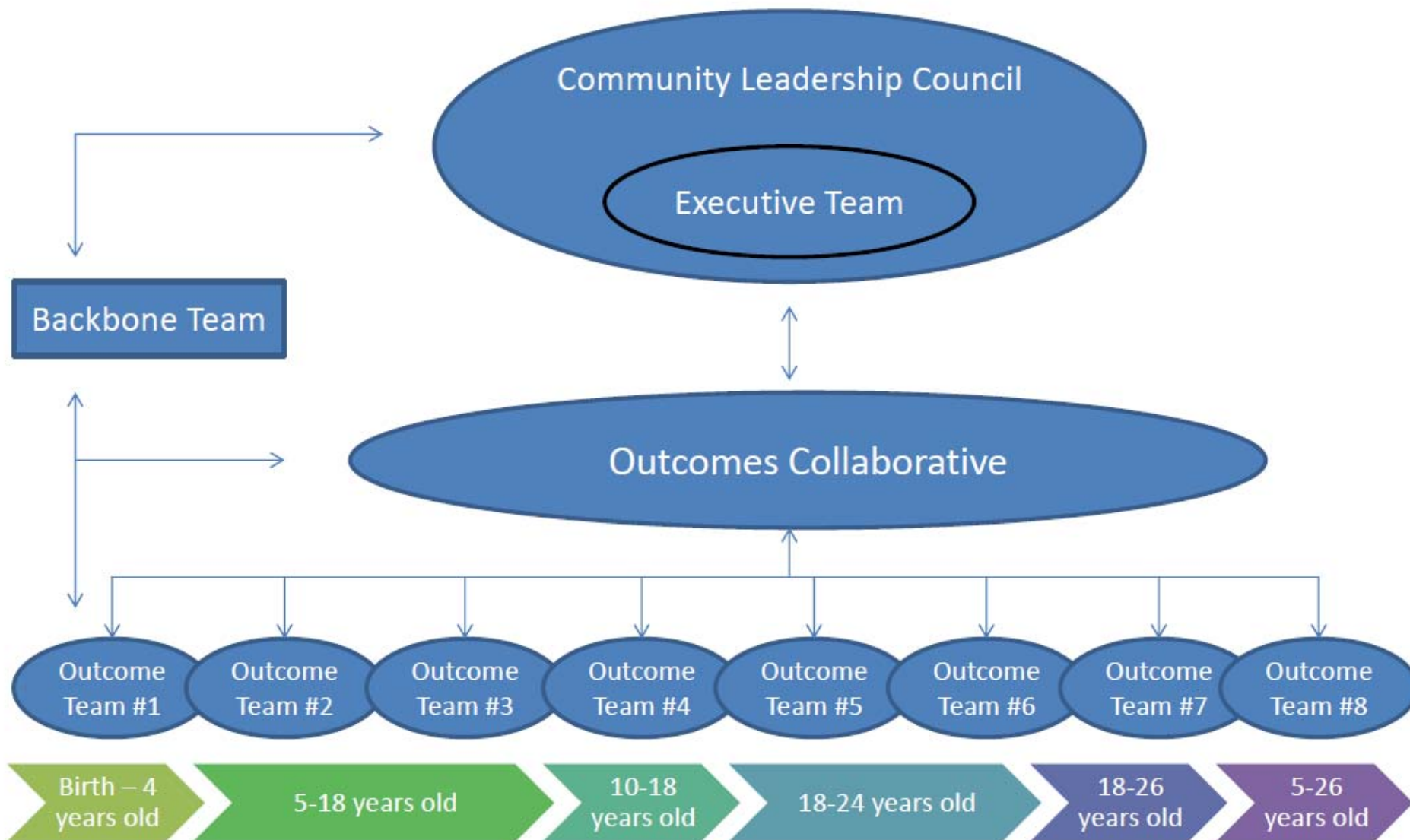
Get Connected



### Cradle to Career

A Brown County Initiative







JOB'S CARS HOMES APARTMENTS SHOPPING CLASSIFIEDS

greenbaypressgazette.com

A GANNETT COMPANY

FEATURED: State of Opportunity

## Editorial: Potential of community's 'collective impact' enormous

10:54 PM, Sep. 21, 2013 | 0 Comments



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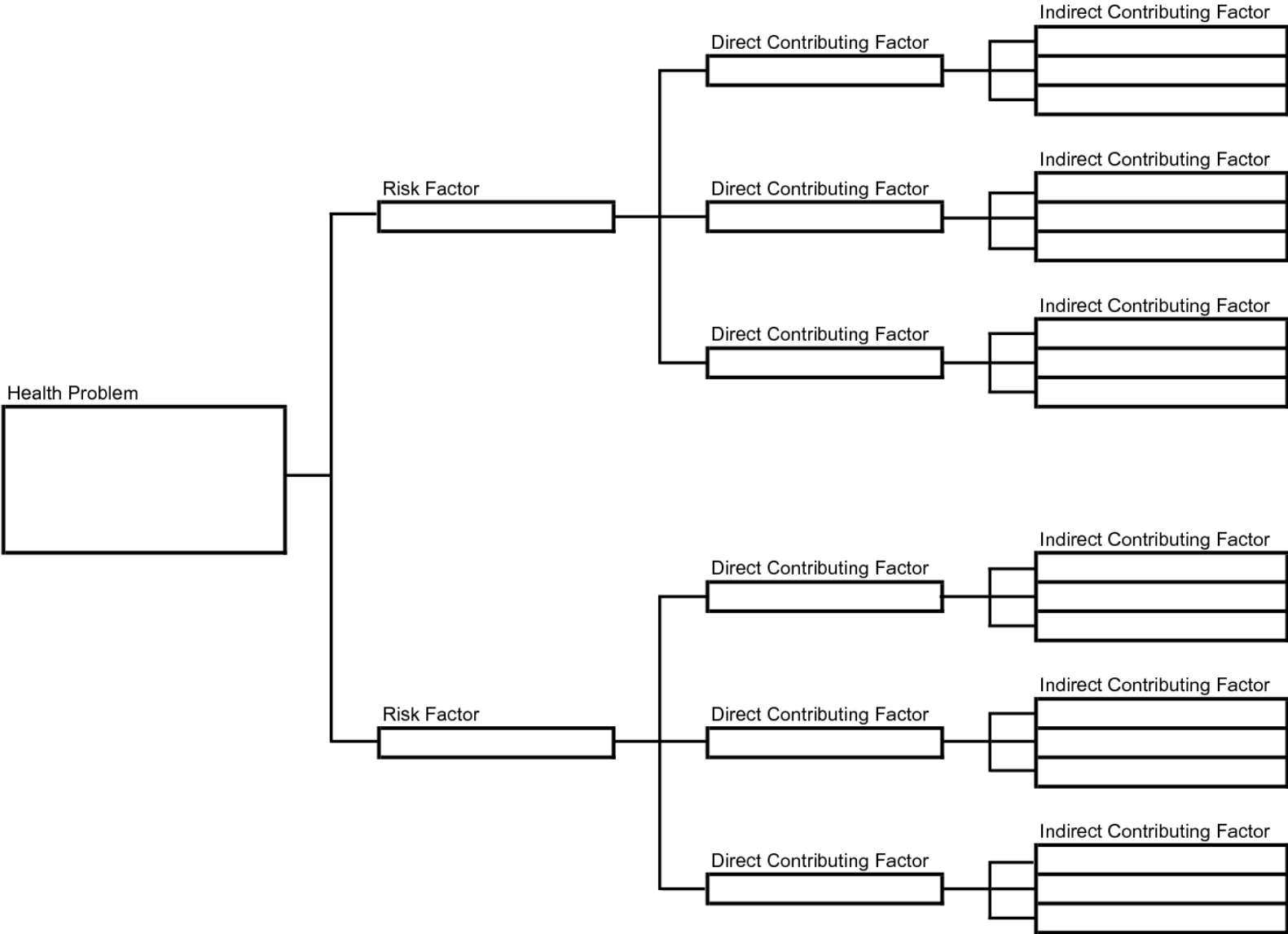
The group that gathered last week at Rock Garden for the Cradle to Career summit was a relative who's who for Green Bay and Brown County. Elected officials, [business leaders](#), educators, philanthropists and folks who earn a living helping others spent a full day learning about an exciting new initiative that is taking shape this fall.

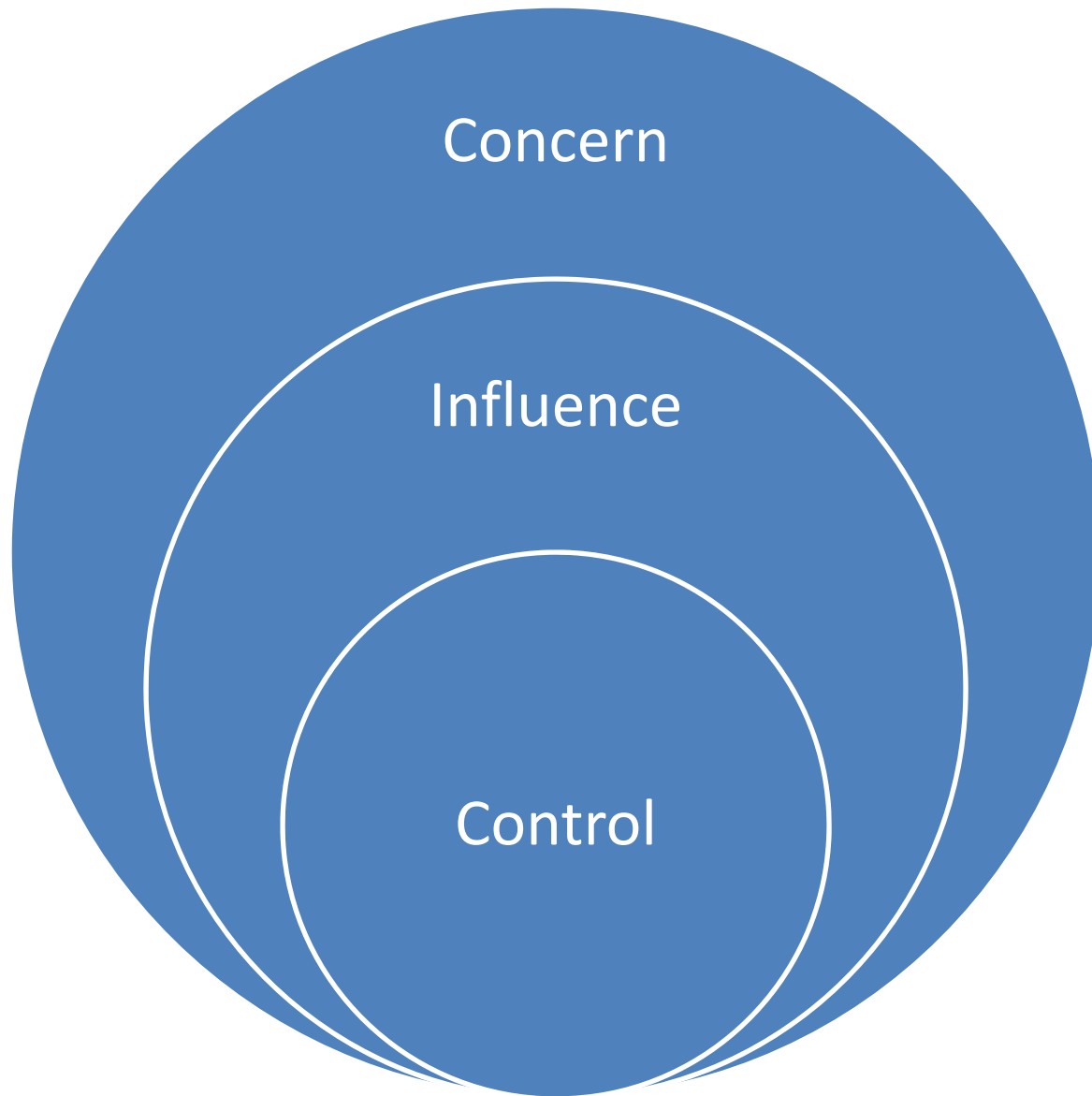


**3. GO DEEPER RATHER THAN BROADER -  
SOCIAL AND ECONOMIC DETERMINANTS AS  
COMMON ROOT CAUSES (AND SOURCE OF  
YOUR COMMON AGENDA?)**

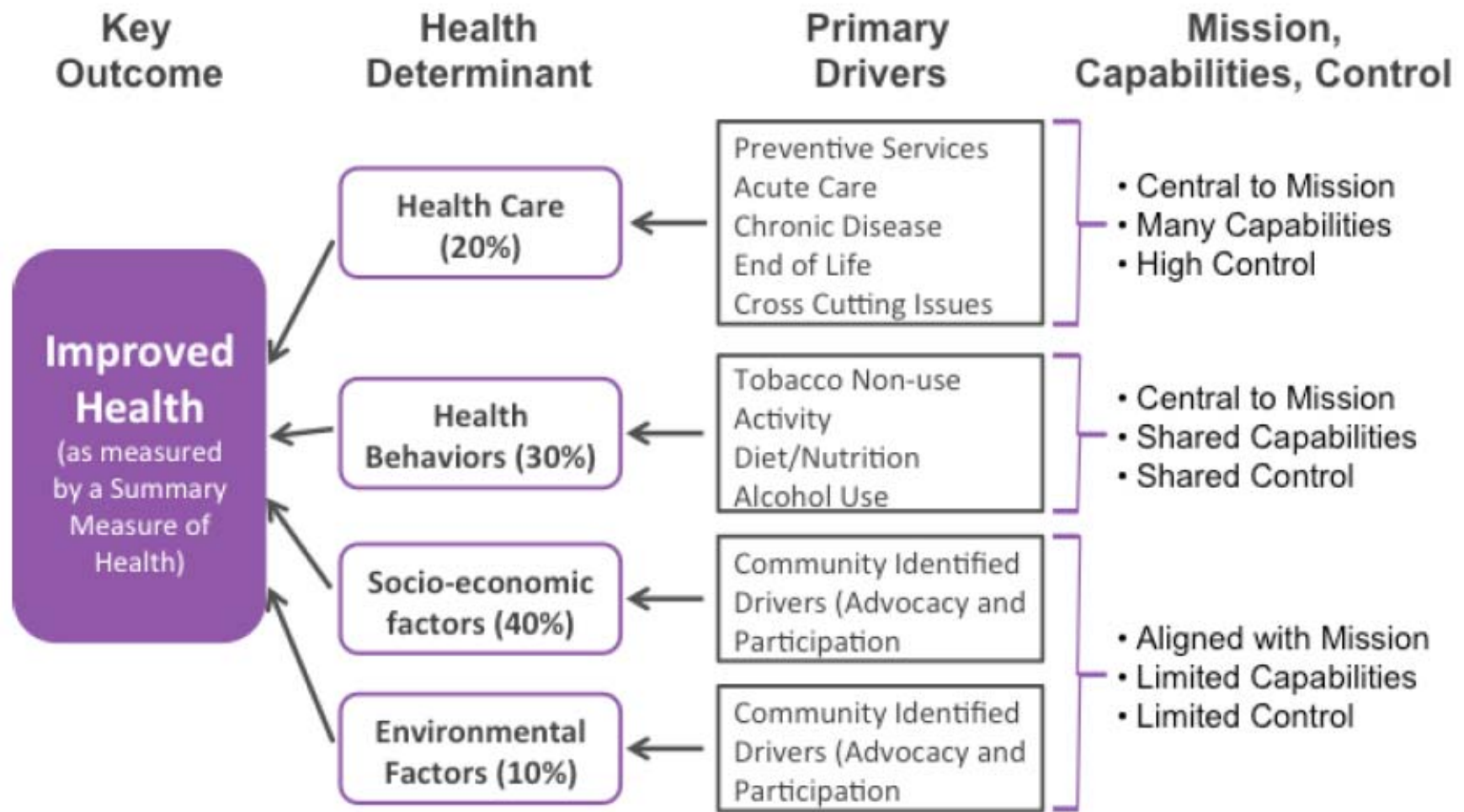
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# HEALTH PROBLEM ANALYSIS WORKSHEET





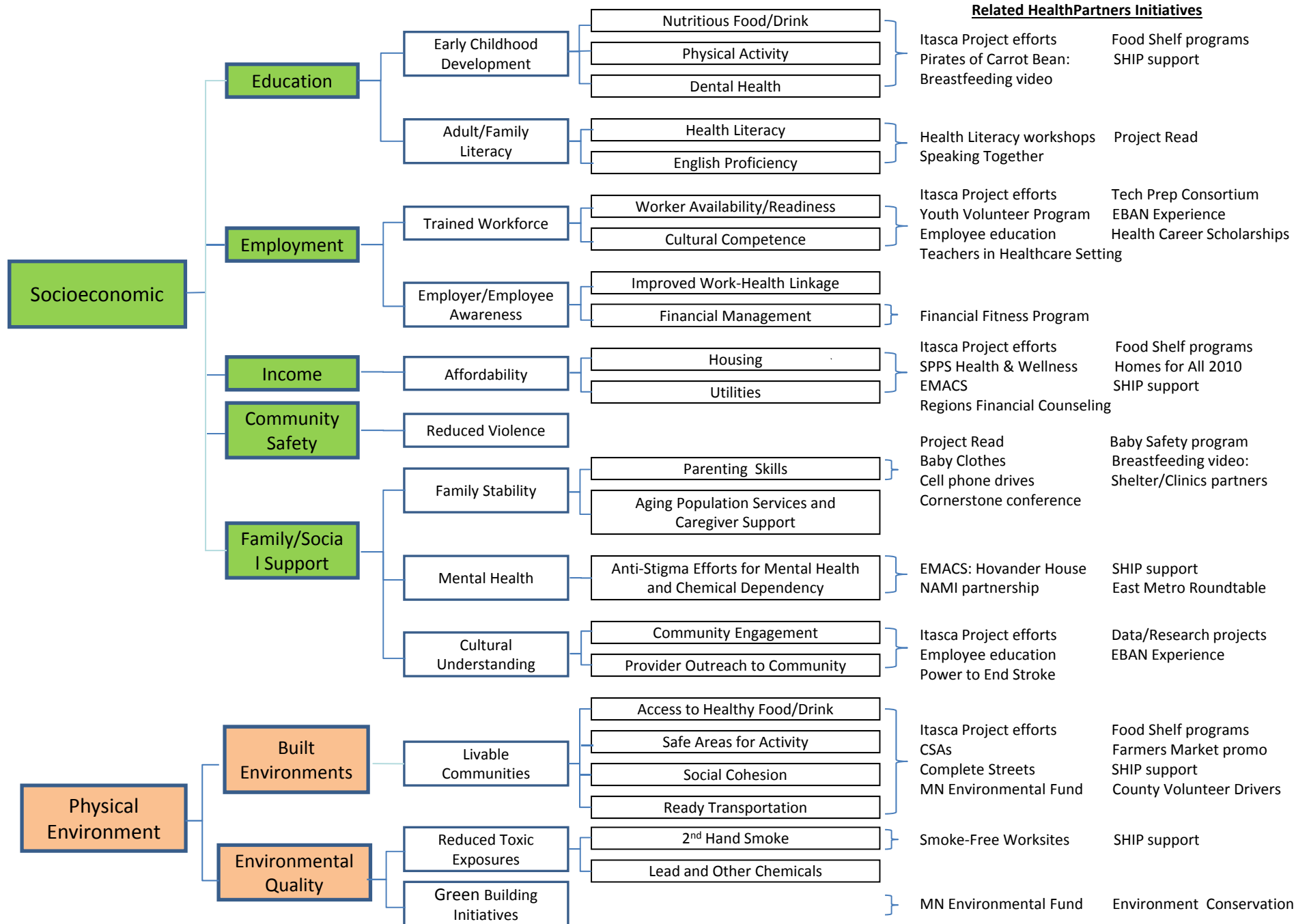
Adapted from Stephen Covey



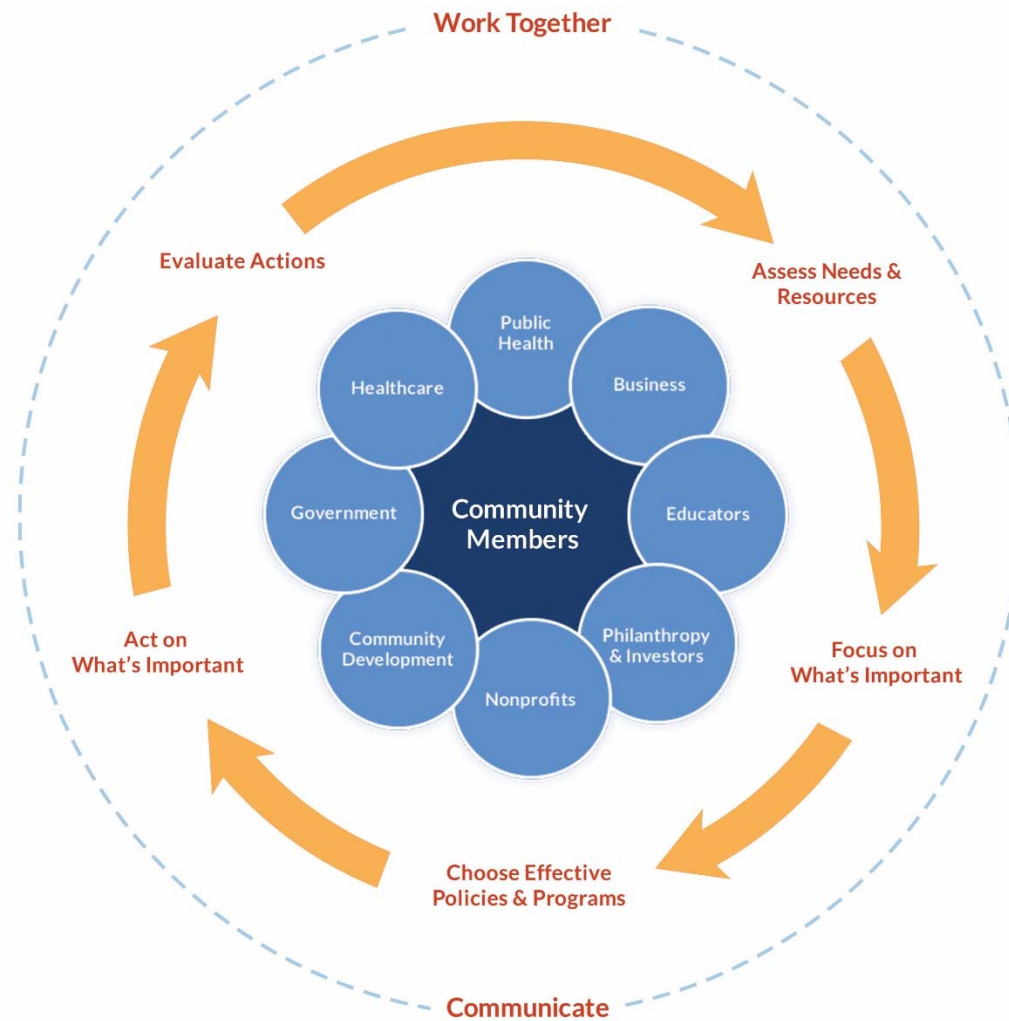
**FIGURE 6-1** HealthPartners health driver analysis for priority setting.

SOURCE: Isham presentation, July 30, 2014, adapted from G. Isham and D. Zimmerman, presentation, HealthPartners Board of Directors Retreat, October 2010. Reprinted with permission.

April 16, 2010 - Version 4.0 Driver Diagram: *Partial Inventory of Related HealthPartners Initiatives*



# How Will You Make This Real for All Sectors?





# Better Practice - Approaches to Consider

Innovative Financing Vehicles				
Charitable hospital community benefit	For tax exemption, nonprofit hospitals must file report to IRS of their community benefit. <sup>19</sup> Activities that meet this requirement must improve community health or safety, meet at least one community benefit objective, and respond to a demonstrated community need (determined through health needs assessment conducted every 3 years).	Varies with funded intervention	Low to moderate risk.	As ACA coverage for uninsured rises, charity care should decrease, freeing resources for non-clinical investment.
Pay for success or social impact bond	Government agrees to pay an organization for an intervention if it meets specific, measurable goals in a set time. <sup>34</sup> Organization secures funding from investor(s) to cover program costs and providers. Third-party evaluator assesses outcomes. If intervention achieved goals, government pays the implementing organization, which repays its investors. If not, government does not pay; investors are not repaid with public funds. <sup>35</sup>	Medium	Moderate risk (with experience). To attract capital, organizations must mitigate risks and offer high financial returns.	Several states use social impact bonds; 12 others considering them. <sup>36</sup> Early involvement in health sector.
Community development financial institutions (CDFIs)	CDFIs attract public and private funds—including from the Treasury Department's CDFI Fund—to create economic opportunity for individuals and small businesses, quality affordable housing, and essential community services. <sup>37</sup> All are private sector, market driven, and locally controlled. Closely tied to the Community Reinvestment Act. <sup>38</sup>	Long	CDFIs reduce financial risks for projects.	About 1,000 nationwide, with most focusing in urban areas.
Program-related investments	Foundations invest in charitable activities that involve potential return on capital within a set time. <sup>38</sup> They provide flexible loans, loan guarantees, and equity investments in charitable organizations and in commercial ventures that have a charitable purpose. Capital resulting from the investment is recycled for further charitable investment.	Varies with funded intervention	Foundations use endowments to absorb risks that hinder private investors.	Few hundred U.S. foundations make program-related investments.
Prevention and wellness trusts	State or community raises a pool of money that is set aside for prevention and community health. Funds for trust often come from taxing insurers and hospitals, but can come from pooling foundation resources or redirecting existing government funds. <sup>39</sup>	Varies with funded intervention	Medium risk; mix of innovation and evidence-based interventions.	Model is the philosophy behind Prevention and Public Health Fund.

\*Time needed to generate financial savings.



# What's the Opportunity Here?

## Alignment.

- This is a **unique** collaboration; no real equivalent in the state
- **Build on** existing efforts in community health to drive a focus on social/economic determinants of health
  - What are the upstream drivers of the health challenges you are focusing on?
- **Strengthen** your focus on policy, systems, environmental change – we cannot “program” our way out of this
- Many **potential roles** to play – shine a spotlight; convene; fund; catalyze other funding/engagement; participate at others' tables (not a bad option!)
- **Go deeper rather than broader – consider a focus on common root causes as your next phase of work**

THANK YOU AND GOOD LUCK!

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